

# **Green Bond Insights**

# 2019 market outlook: Rise of the ESG investor

- Green bond supply growth falls to 8%, on EM deleveraging, market volatility and switch to sustainability bonds
- We anticipate USD140bn-180bn green bonds supply in 2019, and USD40bn-70bn of social and sustainability bonds
- We expect FI ESG focus to intensify in 2019: this should boost demand for sustainability bonds and 'pure play' green bonds

## 2018 green bond YoY supply up 8%; sustainability up 87%

Green bond supply growth slowed in 2018 to 8%, due to market volatility in much of 2018, a move towards EM deleveraging and some green bond cannibalisation, as some entities chose to issue social or sustainability bonds instead of green.

We anticipate USD140bn to USD180bn of green bond supply in 2019 (ranging between a 21% rise and a 6% fall versus 2018). Supply growth should re-ignite when EM markets stabilise and as green capex rises in response to climate change damage. But market and EM stability may not return rapidly in 2019; and the speed of the green capex build out is hard to judge.

We anticipate USD40bn to USD70bn of social and sustainability bonds. Sustainability bonds are suitable for sub-sovereign issuers and appeal to ESG investors, we think.

## Rise of the ESG investor

We think that fixed income investors will focus more on ESG in 2019, partly as Moody's and S&P roll out governance and ESG scores for some issuers. It is our belief that ESG investors may:

- Prefer 'pure play' green bonds (bonds from firms operating wholly in environmental markets) to green bonds from industrial firms
- Prefer sustainability bonds to green, as ESG investors value both social and green goals
- Support the rise of SDG bonds, bonds where issuers declare how the bond's use of proceeds will aid one or more of the UN SDGs

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# Strategy for a warming world

- Green bond supply growth falls to 8%, on EM deleveraging, market volatility and cannibalisation as issuers switch to sustainability bond
- We anticipate USD140bn-USD180bn 2019 green bond supply
- Heightened ESG focus likely to raise pure play green bond demand

### 2018 green bond supply up 8% YoY

The green bond market continued to grow in 2018, despite wider market volatility. USD149.2bn of green bonds were issued in 2018 (excluding Fannie Mae multi-family green MBS), up 8.0% on the USD138.1bn in 2017. 2018 green bond supply came within the lower end of our USD140bn-180bn estimate.

So green bond supply was still up year on year, but the rate of growth slowed, we think because of market volatility in much of 2018, a move towards EM deleveraging and some bond cannibalisation, as issuers opted to issue social or sustainability bonds rather than green.

Of the 2018 green bond supply, 27.6% was issued by corporates, 33.4% by financials, and 12.0% by sub-sovereigns (Figure 1). By region, 43.9% were issued out of Europe, 16.6% from North America and 24.8% out of EM Asia (Figure 2).

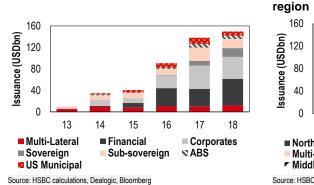
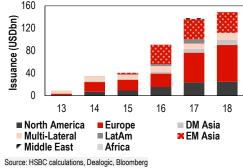


Figure 1. Annual green bond supply by type

# Figure 2. Annual green bond supply by region



We exclude Fannie Mae green multi-family MBS data from our green bond figures<sup>1</sup>. If we include Fannie Mae, USD169.2bn green bonds were issued, up 2.1% YoY on USD165.8bn.

Sustainability bond supply up 87% YoY We are seeing a rapid rise in social and sustainability bond supply. (Social bonds fund social projects to assist one or more disadvantaged societal group, while sustainability bonds fund both green and social projects). USD16.8bn of sustainability bonds were issued in 2018, up 87% vs USD9.0bn in 2017, while USD13.5bn of social bonds were issued in 2018, up 35% versus USD10.0bn in 2017.

Combining all numbers, USD199.5bn of green (including Fannie Mae multi-family green MBS), social and sustainability bonds were issued in 2018, versus USD184.8bn in 2017.

1 Fannie Mae provides its data quite late, extends funds to clients to help them buy building as well as to make the buildings green – so the numbers may be inflated, and we have little visibility on Fannie Mae numbers going forward.



## Green bond 2019 supply

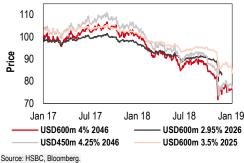
Green bond supply growth should re-ignite

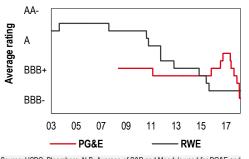
We are confident green bond supply growth will re-ignite for several reasons. We expect significant EM green bond supply when markets stabilise, as these countries decarbonise their power production and transport sectors. And as climate change damages reveal themselves, more firms will undertake green capex, in our view.

In this regard the three-notch downgrade of US utility PG&E due to its alleged role in California wild fires<sup>2</sup> (Figure 3) struck home<sup>3</sup>. And the credit deterioration from climate change may be quickening: German utility RWE was cut three notches in six years; PG&E in one (Figure 4).



Figure 4. RWE and PG&E credit ratings





Source: HSBC, Bloomberg.

Source: HSBC, Bloomberg. N.B. Average of S&P and Moody's used for PG&E and average of S&P and Fitch for RWE. S&P's rating withdrawn on 15/2/18 for RWE

So we anticipate for 2019:

- USD140bn to USD180bn of green bond of supply
- USD40bn to USD70bn of social and sustainability bond supply
- Which means USD180bn to USD250bn of green, social and sustainability bond supply

If we are correct, by the end of 2019 the green bond market will be USD565bn in size (excluding Fannie Mae multi-family green MBS), and there would be USD107bn of social and sustainability bonds outstanding<sup>4</sup>.

#### Are 'real economy' green expenditures rising?

We anticipate USD140bn to USD180bn of green bond supply in 2019, between a modest rise and a slight fall, as we expect the market volatility that we saw in parts of 2018 to remain into 2019, and EM deleveraging too.

We do not anticipate rapid green bond supply growth in 2019 as we only expect a significant increase in green bond supply if green expenditures in the real economy increase sharply, and if more green financings to come to the market labelled as green bonds. Neither is certain.

We do not think that a green bond label in itself is powerful enough to prompt new green project: while the green bond label makes it less costly for investors to find bonds that fund green projects; we do not think this gain is sufficient to prompt new projects. So we think green bond supply will rise if 'real economy' green expenditure rises. And 'real economy' green expenditures is largely dependent on whether or not:

- governments commit new funds for green projects
- green technology falls in cost, making its cost effective to install without state subsidies
- the carbon price rises further; and new carbon price regimes are introduced

'Real economy' green capex

growth is needed

<sup>2 &#</sup>x27;Judge to utility: explain any role in deadly California fire', The Washington Times, 28 November 2018.

<sup>3 &#</sup>x27;PG&E bankruptcy talk sets stage for a showdown with California', Bloomberg, 5 January 2019.

<sup>4</sup> These calculations take into account bonds that mature in 2019 and take the midpoint of our issuance forecasts



Some real economy expenditure is happening, part of which can be financed in the green bond market. For example, the German auto sector intends to roll out a set of plug-in hybrids and EVs in order to meet EU 2020 and 2021 standards. Loans by these auto manufacturers to customers to buy these products could be parcelled up and sold as 'green on both sides' ABS<sup>5</sup>.

We also think that as climate change damages become larger, this will prompt a rise in green expenditures by governments and some firms, especially adaptation spending.

Over time, green expenditures should expand in two ways. Within Europe, climate change mitigation should expand beyond power and transport decarbonisation, into the building sector, agriculture and 'hard to abate' sectors (vertical progress in Figure 5). In addition, the power and transport sector decarbonisation seen in Europe, may spread to the US, China, India and the rest of the world (horizontal progress in Figure 5). Economist Paul Krugman<sup>6</sup> remarked that most US greenhouse gas emissions are from electricity generation and transport; the US could cut power generation emissions by two-thirds by ending the use of coal and using more renewables; and transport emissions a comparable amount by raising EV usage.

| <u>Europe</u>         | <u>China</u>          | India                 |
|-----------------------|-----------------------|-----------------------|
| Power generation      | Power generation      | Power generation      |
| Transport             | Transport             | Transport             |
| Buildings             | Building              | Building              |
| Agriculture           | Agriculture           | Agriculture           |
| Technology            | Technology            | Technology            |
| Hard to abate sectors | Hard to abate sectors | Hard to abate sectors |

## Figure 5. Schematic of how greening and green bond supply may spread over time

Source: HSBC

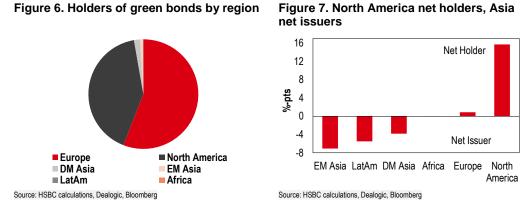
#### The green bond market is funding EM green capex

Already the green bond market is channelling finance from Europe and the US to the developing world. To check green bond fund flows, we examined ownership of USD53bn of green bonds, about 12% of the total outstanding<sup>7</sup>. Figure 7 shows the difference between the share of total issuance and share of total holdings. A positive number indicates a region holds more bonds than it issued. North America is a large net buyer: it accounts for 41% of holdings and 26% of issuance. Asia and Latin America are net issuers.

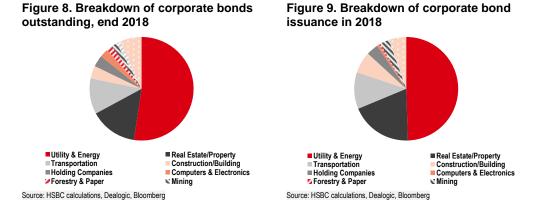
<sup>5</sup> In a 'green on both sides' ABS, green loans are parcelled up and sold off in the form of an ABS security and the proceeds of the ABS sale are themselves wholly used to fund green projects.

<sup>6 &#</sup>x27;Hope for a Green New Year', Paul Krugman, NY Times, 31 Dec 2018. 7 This data is taken from Bloomberg. Because European and US asset managers have quite high holding disclosure requirements, our data may exaggerate European and US holdings numbers versus reality.





But while the green bond market is moving funds into EM green projects, it is perhaps less successful at financing or refinancing green expenditure in industry, to the extent that corporate green bonds are issued by utilities. Utility green bonds make up 52.3% of all corporate green bonds outstanding and 49.5% of all corporate green bonds issued in 2018 (Figures 8 and 9).



Over time, we expect green bonds to be issued by a wider set of entities. UK telco Vodafone may issue its first green bond in 2019, with proceeds going to energy efficiency, renewable energy and green buildings<sup>8</sup>.

But that said, there is a shortage of green bond supply currently from:

- pure play firms; firms that are 'wholly green'
- industrial firms
- firms in 'hard-to-abate' sectors

Few pure play green bonds

Some pure play green firms have issued green bonds, such as wind turbine makers Vestas, Senvion and Nordex. In time we expect more 'pure play' green bonds to be issue by firms working on EVs, batteries and energy efficiency as they grow in size.

Getting more green bond supply from industrial firms is difficult as: i) defining what is a green project for an industrial can be difficult, and ii) some green bonds issued by industrials (like Repsol) have been criticised on the grounds that the projects funded by the bond, and the issuing entity itself, were not green enough.

Taxonomy work is important too. For example, while Climate Bonds Initiative has produced several green bond taxonomies, laying out what activities are regarded as green in different economic sectors, it has not produced a taxonomy for industrials. This is a shame as sectors that the Energy

8 'Vodafone green bond', Sustainalytics, 29 August 2018



Transitions Commission defines as 'hard-to-abate' (cement, steel, plastics, heavy road transport, aviation and shipping) account for around 10 Gt of annual emissions (30% of total global CO<sub>2</sub> emissions) and their emissions could rise to 16 Gt (60% of total global CO<sub>2</sub> emissions) by 2050.<sup>9 10 11</sup>

One point of concern for the green bond market has been the fact that the main Chinese green bond taxonomy classified 'clean coal' or 'coal washing' projects, as green. However, Environmental Finance reports that China's new green bond catalogue will no longer classify these as green<sup>12</sup>.

## What could cut green bond supply

Three things in our view could slow green bond supply, namely i) green bond controversies around the issue of 'green wash', ii) excessive regulation and iii) green bond cannibalisation (where entities issue sustainability bonds instead of green).

## Controversy averted

German utility Innogy recently managed to maintain the integrity of its green bonds despite undergoing a demerger. Innogy issued the EUR850m 1.25% of October 2027 green bond in October 2017, with bond proceeds to be spent on wind farms. Then it was announced that the company would be broken up: Innogy would focus on electricity distribution, while its renewable energy business will go to RWE.

But how could the green bond fund renewable energy projects, if the Innogy green bond remained at Innogy, while the renewable energy business went to RWE? Happily, Innogy was able to change the bond's use of proceeds to smart meters and grid investments from renewable energy<sup>13</sup>.

## **Regulation is pending**

The European Union is keen to regulate the green bond market. ICMA has done a good job so far in guiding the green bond market. Excessive EU regulation could become too onerous, with the result that this slows down legitimate green funding.

The EU is taking charge

Innogy maintained the

integrity of its green bond

Where has the EU process got to? The Commission published its Sustainable Finance Action Plan in March 2018. Subsequently, the Commission published legislative proposals to embed sustainable finance in the investment process, addressing four areas: establishing a sustainability taxonomy; formalising investor duties; imposing disclosure obligations for ESG factors; creating low carbon and carbon impact benchmarks<sup>10</sup> <sup>11</sup>.

According to the EU's proposals, to be considered green, an activity must:

- Support one of: climate change mitigation, adaptation, sustainable use and protection of water and marine resources, transition to a circular economy, waste prevention and recycling pollution prevention and control; protection of healthy ecosystems.
- Not 'significantly harm' any of the environmental objectives
- Comply with eight conventions of the ILO declaration on rights and principles at work
- Comply with additional specific technical screening criteria<sup>14</sup>

11 'Decarbonisation of industrial sectors: the next frontier', McKinsey and Company, June 2018.

7

<sup>9 &#</sup>x27;Mission possible; reaching net-zero carbon emissions from harder-to-abate sectors by mid-century', Energy Transitions Commission, November 2018; see also 'Decarbonisation of industrial sectors: the next frontier', McKinsey, June 2018. 10 'A zero-carbon economy is both feasible and affordable', FT, 22 November 2018.

<sup>12 &#</sup>x27;Clean coal axed from China's green bond guidelines', Environmental Finance, 11 December 2018

<sup>13 &#</sup>x27;Innogy to reallocate green bond proceeds from wind to grid', OffshoreWind.biz, 11 October 2018.

<sup>14 &#</sup>x27;The EU's sustainable finance legislative proposals - what you need to know', Clifford Chance, June 2018.



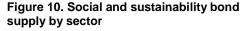
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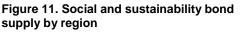
The Technical Expert Group on Sustainable Finance is developing the technical screening criteria, perhaps the most important element of the work. The Expert Group published a 'taxonomy pack' giving an update on its progress in December 2018.<sup>15</sup>

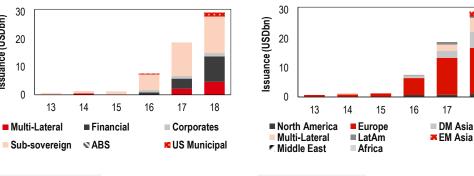
# Social and sustainability bonds

Sustainability bonds up 87%

In 2018 we saw USD13.5bn of social bond issued, up 35% versus 2017, and USD16.8bn of sustainability bonds, up 87% versus 2017.







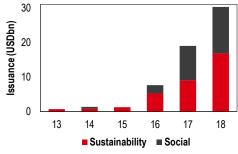
Source: HSBC calculations, Dealogic

Issuance (USDbn)

Source: HSBC calculations, Dealogic

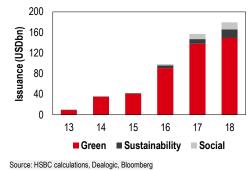
Green, social and sustainability bond supply excluding Fannie Mae multi-family MBS in 2018 was up 14.3% versus 2017 (Figure 14).

Figure 12. Social and sustainability bond supply by issuer type



Source: HSBC calculations, Dealogic, Bloomberg

Figure 13. Green, social and sustainability bond supply

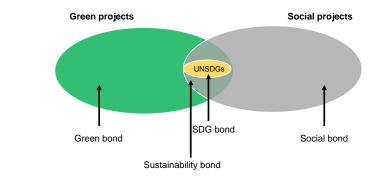


Social bonds fund social projects to assist one or more disadvantaged societal group. Sustainability bonds fund both green and social projects. Sustainable Development Goal (SDG) bonds – which we regard as a subset of sustainability bonds – aim to fund one or more of the

SDGs; seventeen UN goals declared in 2015 that will last until at least 2030.

<sup>15</sup> https://ec.europa.eu/info/sites/info/files/business\_economy\_euro/banking\_and\_finance/documents/sustainable-finance-taxonomy-feedback-and-workshops\_en.pdf





#### Figure 14. Green bond funds only a small part of the market

Source: HSBC

We had argued in the past that social and sustainability bonds would remain the preserve of European issuers. We did not expect EM issuers would seek to draw attention to their social track records. But several EM social and sustainability bonds have now been issued. For example the Agricultural Development Bank of China (ADBCH) in November 2018 issued a three-year sustainability bond, a EUR500m 2021 floater<sup>16</sup>.

## **Reporting against the UN SDGs**

Investors who own green, social and sustainability bonds can report on the benefits derived from their bond holdings, in two ways. They can: i) calculate the positive green impact that their bonds have in terms of tonnes of CO<sub>2</sub> emission reduction achieved per thousand euros of bond outstanding per year; ii) report on how the bond serves one or more of the UN SDGs.

Holders of green bonds tend to favour the former reporting method. Holders of social and sustainability bonds tend to favour the latter.

Several green bond issuers offer the tonnes of CO<sub>2</sub> metric: most estimate tonnes of CO<sub>2</sub> emission reduction per thousand dollars of bonds, for the year ahead<sup>17</sup>.

UN SDGs now key for 'use of proceeds' bonds

However, more and more green social and sustainability bonds, are seeing their use of proceeds linked to the UN SDGs. Many second-party opinion providers, when they analyse green, social and sustainability bonds, are stating which of the UN SDGs will be served, whether or not the issuer has stated it will fund specific SDGs<sup>18</sup>.

ICMA made this possible when it published the report 'Green and social bonds: a high level mapping to the sustainable development goals'<sup>19</sup>. There are ten project types that a green bond can fund and six project types a social bond can fund. ICMA set out which green project categories and which social project categories can serve the 17 SDGs (Figure 15).

<sup>16</sup> This sustainability bond was accompanied by a second party opinion by CICERO. This was CICERO's first ever second party opinion on a sustainability bond. Significantly, CICERO chose to work with IISD (International Institute for Sustainable Development) on the social issues association with this bond: IISD provides additional expertise on social issues. 17 KfW uses ZSW to calculate this metric for its green loans: tonnes of CO<sub>2</sub> emission reduction achieved per thousand euros of loan outstanding. Hannon Armstrong, a US energy efficiency firm, used Carbon Count to estimate this metric for its loans. Lions Head, South Pole and Affirmative IM together published a methodology on how to calculate a 'Carbon Yield' metric. Kommuninvest, a Nordic public authority funding body, produced a report on how to score green bonds and how to divide the benefits of a green bond project between debt and equity.

<sup>18</sup> Second-Party Opinion: Irish Sovereign Green Bond, Sustainalytics, 31 August 2018.

<sup>19 &#</sup>x27;Green and social bonds: a high level mapping to the sustainable development goals (SGDs)', ICMA, June 2018.



We see this as a positive step. However, it does reduce the need for bond issuers themselves to state which of the UN SDG their bond will serve. Now second party opinion providers like Sustainalytics are linking the proceeds of green, social and sustainability bonds to the UN SDGs, this may cut the incentive for the issuer to specify the SDGs served.

Is the goal to combat climate change or attain the SDGs?

This practice of linking green, social and sustainability bonds to the UN SDGs may re-orient the market. Green bonds were created to fund climate change mitigation or adaption, and help fund the Paris Climate Agreement of 2015. But increasingly the market may serve the UN SDGs.

|  | United Nations Sustainable Development Goal |   |   |            |        |                 |             |                                       |             |                  |   |    |              |          |            |              |
|--|---|---|---|------------|--------|-----------------|-------------|---------------------------------------|-------------|------------------|---|----|--------------|----------|------------|--------------|
|  | 1 5<br>8:000                                | 2 | 3 | 4 854<br>1 | ۰<br>¢ | 6 200 000.<br>T | 7 ====<br>Ø | • • • • • • • • • • • • • • • • • • • | 9 2010/2012 | 10 iiiiin<br>(‡) |   | 22 | 13 227<br>CD | H iferen | 15 Kur<br> | 11 II<br>(2) |
| GBP Category   |   |   |   |            |        |                 |             |                                       |             |                  |   |    |              |          |            |              |
| Clean transportation   |   |   |   |            |        |                 |             |                                       |             |                  | ~ |    |              |          |            | Γ            |
| Climate change adaptation  | 1   | 1 | 1 |            |        |                 |             |                                       | ~           |                  |   |    | ~            |          | 1          |              |
| Eco-efficient and/or circular economy adapted<br>products, Production technologies & processes |   |   |   |            |        |                 |             | ~                                     | ~           |                  |   | ~  |              |          |            |              |
| Energy efficiency  |   |   |   |            |        |                 | ~           | ✓                                     | 1           |                  |   |    |              |          |            |              |
| Environmentally sustainable management of<br>living natural resources and land use             |   | ~ |   |            |        |                 |             |                                       |             |                  |   | ~  |              | ~        | ~          |              |
| Green buildings  |   |   |   |            |        |                 |             |                                       | ~           |                  | ~ |    |              |          |            |              |
| Pollution prevention and control   |   |   | ~ |            |        | ~               |             |                                       |             |                  | ~ | ~  |              |          |            |              |
| Renewable energy   |   |   | 1 |            |        |                 | ~           | ~                                     | ~           |                  | ~ | 1  | ~            |          |            |              |
| Sustainable water and wastewater management  |   |   |   |            |        | ~               |             |                                       |             |                  |   |    |              |          |            |              |
| Terrestrial and aquatic biodiversity conservation  |   | ~ |   |            |        | ~               |             |                                       |             |                  | ~ |    |              | ~        | 1          |              |
| SBP Category   |   |   |   |            |        |                 |             |                                       |             |                  |   |    |              |          |            |              |
| Access to essential services   | ~   | ~ | ~ | ~          | ~      |                 |             | ~                                     | ~           | ~                |   |    |              |          |            |              |
| Affordable housing   | 1   |   |   |            |        |                 |             |                                       |             |                  | ~ |    |              |          |            |              |
| Socio-economic advancement and<br>empowerment  | ~   | ~ |   | ~          | ~      |                 |             | ~                                     |             | ~                | ~ |    |              | ~        | ~          |              |
| Affordable basic infrastructure  |   |   | ~ |            |        | ~               | ~           |                                       | ~           |                  | ~ |    |              |          |            |              |
| Food security  |   | ~ |   |            |        |                 |             |                                       |             |                  |   | ~  |              |          |            |              |
| Employ ment generation   |   |   |   |            |        |                 |             | ~                                     | ~           |                  |   |    |              |          |            |              |

## Figure 15. Green and Social mapping to UN SDGs

Source: HSBC, ICMA, United Nations



# **Rise of the ESG investor**

- Fixed income focus on ESG should intensify in 2019, in our view
- Investors can use ESG as a risk tool or in an active strategy
- Heightened ESG focus may boost pure play green bonds

# ESG focus to intensify in 2019

Over the last eighteen months, fixed income investors have become increasingly focussed on ESG (environmental, social and governance) matters. Now we think the fixed income focus on ESG will intensify in 2019, not least as Moody's and S&P will introduce governance and ESG scores for some issuers.

In many respects green bonds impacted the fixed income market before fixed income investors began to focus on ESG matters. So fixed income investors currently are working out how they might integrate ESG analysis into their work, while at the same time working out how green bonds might integrate with any ESG strategy they run.

## ESG can be passive or active

We see ESG first and foremost as an analytical method; effectively as a risk mitigant tool. Undertaking a formal and structured ESG analysis allows one to scope out for a broad array of current and future risks. Using ESG analysis may allow longer-term, more balanced and comprehensive valuations. It could uncover latent risks and identify issuers with negative or positive momentum.

But in fact ESG can be used in two ways, in a 'passive' risk mitigant tool, or used as part of an active strategy. In the former, ESG issues are included in a panoply of ten or more risk issues that need to be considered. In the latter, ESG matters are used as part of an active strategy.

### ESG investing will impact green bond pricing, we think

The rise of ESG investing may impact green bond pricing somewhat, as green bond and ESG investors have slightly different approaches. A green bond investor focuses on a bond's use of proceeds. Green bonds are issued by both green and non-green companies. By contrast an ESG investor focusses on the issuer (not the issue) and will tend only to buy securities from issuers with high ESG scores.

In our view ESG investors are likely to:

- Prefer green bonds from pure play firms: firms operating wholly in environmental markets, as opposed to green bonds from industrial firms
- Prefer sustainability bonds to green; as ESG investors support social goals not just green
- Support the rise of SDG bonds, bonds where issuers declare how the bond's use of proceeds will aid one or more of the UN SDGs

Three impacts of new ESG focus



# **Scoring ESG**

### Our sovereign scoring model is up and running

We use an ESG score for 77 sovereigns using only five different metrics, two for governance, two for social and one measuring them on environmental grounds. Each of these five metrics represents 20% of the score for each sovereign. We found a strong correlation with sovereign CDS spreads and the model appears to give a good indication of long-term performance.

### Corporate ESG analysis - work in progress

However, we think that building a comprehensive ESG model for corporate credits would be more difficult than for sovereigns, as the same E and S metrics may not be relevant for all credits and their relative importance may differ too. This is why, for example, we only focused on water stress in the power and mining sectors.

In Figure 16 we set out key E, S and G factors that we think relevant for credits in seven different sectors of the economy. We focus on 4 environmental factors, 6 social and three governance. Factors that we regard as most relevant to the six sectors are presented in **bold**.

### Governance

In many respects, we think that fixed income investors have always examined governance issues. But how comprehensive has this been? In our view, comprehensive governance analysis entails four tasks, to analyse:

- 1. Where the bond holders' interests lie in relation to equity
- 2. How a wider set of stakeholders are treated, including labour, community and customers
- 3. Determine if there is any risk of fraud
- 4. Long-term disrupting factors, like new regulation, social trends, or powerful technologies

In our view bond investors have always done the first task. They often may have attempted but sometimes struggled with tasks 3 or 4. Bond holders may or may not have undertaken task 2.

| Governance work not new to bond investors | Bond holders are very focussed on their structural position in relation to equity, on where bonds rank in a firm's capital structure, and their rights in the event of bankruptcy.  |
|---|---|
|   | Bond holders frequently vie with shareholders over whose interests are being taken into account. What is good for shareholders (share buy backs, debt funded acquisitions) can be negative for bond holders. For example, bond holders keep a beady eye on which sector is heavily focussed on share buy backs. |
|   | Fixed income investors need to focus on revenue recognition issues too. Leverage in tandem with aggressive accounting and a market slowdown, can leave companies facing difficulties.   |
|   | It is often claimed that bond holders do not undertake engagement. But bond investors frequently try to interact with bond issuers. And if matters go awry, bond holders will often assemble committees to engage bond issuers.   |
| Green bonds can help<br>with engagement   | Green bonds can act as a good engagement tool between the issuer and the investor, as the issue of why a green bond is being issued, and the target of the bond proceeds, can be discussed.   |
|   | Bond holders try to assess the likely impact of near-term disruptors, be they new technology, changing consumer tastes, or demographic and migration trends. Some 'mid-term disruptors' we had identified for eight sectors quickly became live credit issues, like electric vehicles.                          |
|   | A key governance metric is the presence or absence of independent executives on boards. We prefer boards to have a high proportion of independent directors, as opposed to serving executives and representatives from shareholders. We have stated before that "Independent                                    |



directors are regarded as a key element of good corporate governance...Independent directors can ensure that the interests of competing groups are balanced...challenge executives and reduce the likelihood of 'group-think''.

## Figure 16. Key ESG factors by Industrial Sector

| Autos                                     | Basic Resources                           | Healthcare                                | Industrials                               | Oil & Gas                 | Telecoms                                  | Utilities                                 |
|---|---|---|---|---------------------------|---|---|
| Environmental                             |   |   |   |                           |   |   |
| CO <sub>2</sub> emissions                 | CO <sub>2</sub> emissions                 | CO <sub>2</sub> emissions                 | CO <sub>2</sub> emissions                 | CO <sub>2</sub> emissions | CO <sub>2</sub> emission                  | CO <sub>2</sub> emissions                 |
| Local air emissions/spills<br>Water usage |                           | Local air emissions/spills<br>Water usage | Local air emissions/spills<br>Water usage |
| Supply chain resource use                 | Supply chain resource use                 |   |   | Supply chain resource use |   | Supply chain resource use                 |
| Social                                    |   |   |   |                           |   |   |
| Labour rights/safety                      | Labour rights/safety                      | Labour rights/safety                      | Labour rights/safety                      | Labour rights/safety      | Labour rights/safety                      | Labour rights/safety                      |
| Collusion/product pricing                 | Collusion/product pricing                 | Collusion/product pricing                 | Collusion/product pricing                 | Collusion/product pricing | Collusion/product pricing                 | Collusion/product pricing                 |
| Community rights/safety                   | Community rights/safety                   | Community rights/safety                   | Community rights/safety                   | Community rights/safety   | Community rights/safety                   | Community rights/safety                   |
| Client data privacy                       | Client data privacy                       | Client data privacy                       | Client data privacy                       | Client data privacy       | Client data privacy                       | Client data privacy                       |
| Client addiction                          | Client addiction                          | Client addiction                          | Client addiction                          | Client addiction          | Client addiction                          | Client addiction                          |
| Selling to minors                         | Selling to minors                         | Selling to minors                         | Selling to minors                         | Selling to minors         | Selling to minors                         | Selling to minors                         |
| Governance                                |   |   |   |                           |   |   |
| Board structure                           | Board structure                           | Board structure                           | Board structure                           | Board structure           | Board structure                           | Board structure                           |
| Remuneration                              | Remuneration                              | Remuneration                              | Remuneration                              | Remuneration              | Remuneration                              | Remuneration                              |
| Possible corruption                       | Possible corruption                       | Possible corruption                       | Possible corruption                       | Possible corruption       | Possible corruption                       | Possible corruption                       |
| Source: HSBC                              |   |   |   |                           |   |   |

# Green bonds or 'ESG integration'?

We see two differences between a green bond strategy and an 'ESG integration' strategy.

- Green bond investors focus on the bond issue, and how the bond's use of proceeds are spent; while the ESG approach focuses on the issuer, the entity issuing the bond
- According to the Green Bond Principles, firms do not need to be green to issue green bonds; but an ESG investor would seldom buy a security from a firm with a poor ESG score

Importantly, both strategies involve buying green bonds. Investors that choose not to create green bond funds, but instead to undertake ESG integration, are still buying green bonds. They are simply placing these in their non-green bond funds, in order to achieve one element of ESG integration.

We prefer the green bond approach over the ESG approach. The key advantage of a green bond is that the bond investor knows the bond's proceeds are being spent on green projects; and the eligible green projects or project types to be funded. If one simply buys bonds from firms that score well against ESG criteria, this advantage is lost.

Also if you only buy bonds from firms with a high ESG score, you may choose not to buy green bonds from industrial firms, or 'hard to abate' sectors. Yet these latter sectors may be the sectors where green investments are most needed and beneficial.

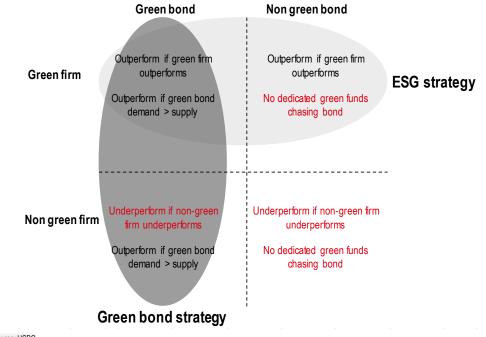
In any case, currently the market lacks a clear definition of what constitutes a good ESG score. So in moving from a green bond to an ESG approach, one may give up something comprehensible – a knowledge that specific green projects are being funded, for something fairly abstract – a view that an issuer takes ESG risks seriously. We are not convinced this is a great trade.

Nevertheless, even though we prefer the green bond approach, we think the fixed income focus on ESG will intensify in 2019, and bond investors need to be attuned to these changes.

# ESG investors still buy green bonds!

We prefer the green bond method





# Figure 17. Reasons why a bond might out-perform or under-perform

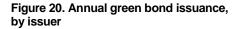
Source: HSBC



# Bond supply in 2018

- USD149.2bn of green bonds issued in 2018, up 8.0% versus 2017...
- ...and at the lower end of our USD140bn to USD180bn target
- USD30.3bn of social and sustainability bonds in 2018, up 60% YoY

# **Green bonds**



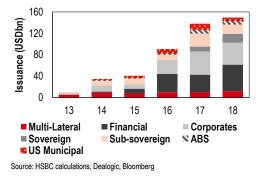


Figure 21. Annual green bond issuance, by region

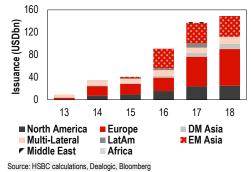
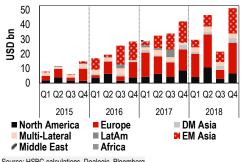


Figure 22. Quarterly green bond issuance, by issuer

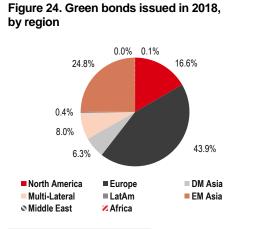


## Figure 23. Quarterly green bond issuance, by region

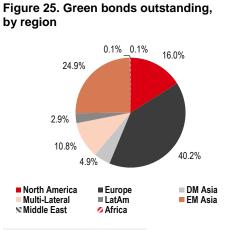


Source: HSBC calculations, Dealogic, Bloomberg





Source: HSBC calculations, Dealogic, Bloomberg



Source: HSBC calculations, Dealogic, Bloomberg

Figure 26. Green bonds issued in 2018, by currency

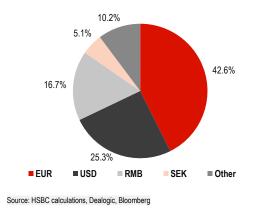
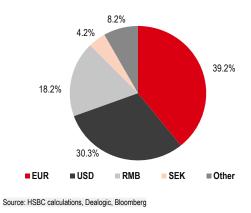
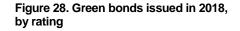


Figure 27. Green bonds outstanding, by currency





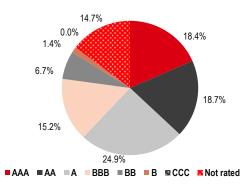
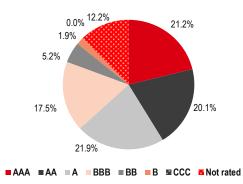


Figure 29. Green bonds outstanding, by rating



Source: HSBC calculations, Dealogic, Bloomberg





## Fannie Mae MBS green

Fannie Mae's multifamily green MBS program issued USD20.1bn in 2018, down 28% on USD27.7bn in 2017. Multi-family occupancy entails a large block that is owned by a company, where the flats are rented out separately. The Fannie Mae multi-family green programme provides mortgage financing to owners of apartment buildings and co-operatives to undertake energy and water efficiency improvements in their properties. These improvements are meant to reduce energy consumption by more than 25% compared to the baseline of existing properties.

The multifamily green bond framework received a 'light green' second party opinion from CICERO; green bond proceeds can fund fossil fuel improvements, such as improving the energy efficiency of boiler, which results in short-term CO<sub>2</sub> emission cuts but is no long-term solution.

We exclude the Fannie Mae green MBS data from our green bond data as: i) Fannie Mae tends to provide its data quite late ii) Fannie Mae's extends funds to clients to help them buy buildings as well as to make the buildings green – which suggests the numbers may be somewhat inflated iii) we have little visibility on Fannie Mae numbers going forwards.

# **Chinese green bonds**

Chinese green bonds can be issued onshore or offshore format, and in local currency (Renminbi) or hard. USD5.7bn of offshore hard currency Chinese green bonds were issued in 2018, 19% of all Chinese green bonds issued (Figure 30). This is greater than normal: offshore hard currency green bonds make up 15% of Chinese green bonds outstanding (Figure 31).

### Figure 30. China green bond supply 2018

|         | Offshore                                  | Onshore   |
|---------|---|---|
| USD/EUR | 23 bonds<br>USD5.7bn                      | 0 bonds   |
| RMB     | 2 bond<br>CNH1.4bn<br>USD215mn equivalent | 73 bonds<br>CNY167.2bn equivalent<br>USD24.6bn equivalent |

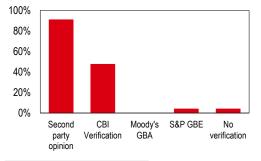
### Figure 31. China green bonds outstanding

|         | Offshore                                   | Onshore   |
|---------|--|---|
| USD/EUR | 42 bonds<br>USD11.7bn                      | 0 bonds   |
| RMB     | 3 bonds<br>CNH2.4bn<br>USD365mn equivalent | 214 bonds<br>CNY531.5bn<br>USD78.9bn equivalent |

Source: HSBC calculations, Dealogic

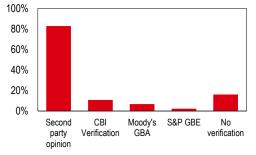
Chinese green bonds verification standards are high. We are impressed that Chinese green bonds are more likely than average to be accompanied by: i) a CBI third party verification ii) an S&P green bond evaluation (Figures 32, 33)

# Figure 32. All outstanding hard currency green bonds issued by Chinese firms



#### Source: HSBC calculations, Dealogic, Bloomberg

# Figure 33. All outstanding large\* green bonds (ex. China)



Source: HSBC calculations, Dealogic, Bloomberg \*Bonds which are ≥USD500m (and equivalent)

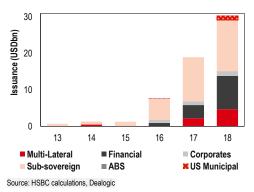
Source: HSBC calculations. Dealogic

# Chinese green bond verification is good



# Social and sustainability bonds

Figure 34. Annual S&S bond issuance, by issuer





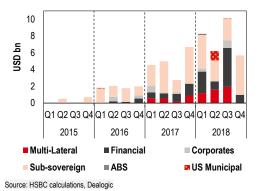


Figure 35. Annual S&S bond issuance, by region

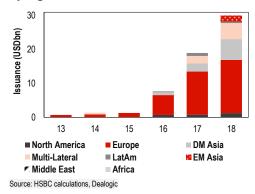


Figure 37. Quarterly S&S bond issuance, by region

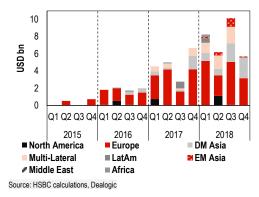
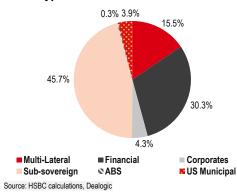
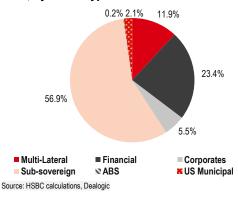


Figure 38. S&S issued in 2018, by issuer type



# Figure 39. S&S bonds outstanding at end 2018, by issuer type





# **Appendices**

# <sup>8</sup> A: EUR-denom. (≥EUR500m) green bonds

|              |                              |        |              |        |               |     | Size  |         |               |       |          |           |                     |           |             | S&P |
|--------------|------------------------------|--------|--------------|--------|---------------|-----|-------|---------|---------------|-------|----------|-----------|---------------------|-----------|-------------|-----|
| ISIN         | Issuer Name                  | Ticker | Pricing Date | Coupon | Maturity Date | Ссу | (mn)  | Country | Issuer Type   | Yield | Duration | Rating    | 2nd party opinion?  | CBI cert. | Moody's GBA | GBE |
| XS1244060486 | ABN AMRO                     | ABNANV | 02/06/2015   | 0.75   | 09/06/2020    | EUR | 500   | NL      | Financial     | 0.09  | 1.41     | A1/A      | Oekom               | Yes       | No          | No  |
| XS1422841202 | ABN AMRO                     | ABNANV | 23/05/2016   | 0.63   | 31/05/2022    | EUR | 500   | NL      | Financial     | 0.36  | 3.34     | A1/A      | Oekom               | Yes       | No          | No  |
| XS1808739459 | ABN AMRO                     | ABNANV | 11/04/2018   | 0.88   | 22/04/2025    | EUR | 750   | NL      | Financial     | 0.85  | 6.05     | A1/A      | Oekom               | Yes       | No          | No  |
| XS1799545329 | ACS Servicios                | ACSSCE | 12/04/2018   | 1.88   | 20/04/2026    | EUR | 750   | ES      | Corporates    | 3.03  | 6.56     | -/BBB     | Vigeo Eiris         | No        | No          | E1  |
| ES0200002022 | Adif Alta Velocidad          | ADIFAL | 28/06/2017   | 0.80   | 05/07/2023    | EUR | 600   | ES      | Corporates    | 0.65  | 4.38     | Baa2/-    | Cicero - no shading | No        | No          | No  |
| ES0200002030 | Adif Alta Velocidad          | ADIFAL | 23/04/2018   | 1.25   | 04/05/2026    | EUR | 600   | ES      | Corporates    | 1.33  | 6.89     | Baa2/-    | Cicero - dark       | No        | No          | No  |
| XS1111084718 | Agence Francaise de Develop. |        | 10/09/2014   | 1.38   | 17/09/2024    | EUR | 1,000 | FR      | Sub-sovereign | 0.36  | 5.48     | -/AA      | Vigeo Eiris         | No        | No          | No  |
| XS1901209376 | Agri. Develop. Bank of China | ADBCH  | 20/11/2018   | 0.16   | 26/11/2021    | EUR | 500   | CN      | Sub-sovereign | 0.19  | 0.13     | -/A+      | Cicero - no shading | No        | No          | No  |
| XS1892240281 | ALD                          | EDPPL  | 04/10/2018   | 1.88   | 13/10/2025    | EUR | 600   | PT      | Financial     | 1.57  | 3.62     |           | Vigeo Eiris         | Yes       | No          | No  |
| XS1854893291 | Asian Development Bank       | ASIA   | 04/07/2018   | 0.35   | 16/07/2025    | EUR | 600   | SNAT    | Multi-Lateral | 0.27  | 6.43     | Aaa/AAA   | Cicero - no shading | No        | No          | No  |
| XS1437623355 | Bank of China                | BCHINA | 05/07/2016   | 0.75   | 12/07/2021    | EUR | 500   | CN      | Financial     | 0.77  | 2.47     | A1/-      | EY                  | No        | No          | No  |
| XS1720540217 | Bank of China                | BCHINA | 15/11/2017   | 0.15   | 22/11/2020    | EUR | 700   | CN      | Financial     | 0.37  | 0.12     | A1/A      | EY                  | Yes       | No          | No  |
| XS1716820029 | Barclays                     | BACR   | 06/11/2017   | 0.63   | 14/11/2023    | EUR | 500   | GB      | Financial     | 1.78  | 3.73     |           | The Carbon Trust    | Yes       | No          | No  |
| XS1820037270 | BBVA                         | BBVASM | 03/05/2018   | 1.38   | 14/05/2025    | EUR | 1,000 | ES      | Financial     | 1.97  | 5.94     | Baa2/BBB+ |                     | No        | No          | No  |
| DE000BHY0GP5 | - 71                         | BHH    | 07/04/2015   | 0.13   | 05/05/2022    | EUR | 500   | DE      | Financial     | -0.03 | 3.31     | Aaa/-     | Oekom               | No        | No          | No  |
| DE000BHY0GU5 |                              | BHH    | 19/09/2016   | 0.50   | 26/09/2023    | EUR | 500   | DE      | Financial     | 0.71  | 4.63     | A2/-      | Oekom               | No        | No          | No  |
| DE000BHY0GH2 |                              | BHH    | 07/06/2017   | 0.13   | 23/10/2023    | EUR | 500   | DE      | Financial     | 0.18  | 4.77     | Aaa/-     | Oekom               | No        | No          | No  |
| DE000BHY0GC3 | Berlin Hyp                   | ALDFP  | 12/10/2018   | 1.25   | 11/10/2022    | EUR | 500   | FR      | Financial     | 0.46  | 6.63     | -/BBB     | Oekom               | No        | No          | No  |
| DE000BHY0GS9 | Berlin Hyp                   | BHH    | 17/10/2017   | 1.13   | 25/10/2027    | EUR | 500   | DE      | Financial     | 1.22  | 8.30     | A2/-      | Oekom               | No        | No          | No  |
| DE000BHY0GB5 | Berlin Hyp                   | BHH    | 10/04/2018   | 1.50   | 18/04/2028    | EUR | 500   | DE      | Financial     | 1.36  | 8.53     | A2/-      | Oekom               | No        | No          | No  |
| XS1527753187 | BNP Paribas                  | BNP    | 24/11/2016   | 0.50   | 01/06/2022    | EUR | 500   | FR      | Financial     | 0.44  | 3.35     | Aa3/A     | Oekom               | No        | No          | No  |
| XS1808338542 | BNP Paribas                  | BNP    | 10/04/2018   | 1.00   | 17/04/2024    | EUR | 500   | FR      | Financial     | 1.70  | 5.03     | Baa1/A-   | Oekom               | No        | No          | No  |
| XS1242327168 | BRF                          | BRFSBZ | 29/05/2015   | 2.75   | 03/06/2022    | EUR | 500   | BR      | Corporates    | 3.77  | 3.12     | Ba2/BB    | Sustainalytics      | No        | No          | No  |
| XS1725553066 | CGNPC International          | CHGDNU | 04/12/2017   | 1.63   | 11/12/2024    | EUR | 500   | CN      | Corporates    | 1.91  | 5.58     | A3/-      | Deloitte            | No        | No          | No  |
| XS1867412006 | CGNPC International          | CHGDNU | 04/09/2018   | 2.00   | 11/09/2025    | EUR | 500   | CN      | Corporates    | 2.00  | 6.15     | A3/-      | No                  | No        | No          | No  |
| XS1877506367 | China Construction Bank      | CCB    | 17/09/2018   | 0.28   | 24/09/2021    | EUR | 500   | CN      | Financial     | 0.29  | 0.21     | A1/-      | EY                  | No        | No          | No  |
| XS1711173218 | China Development Bank       | SDBC   | 09/11/2017   | 0.38   | 16/11/2021    | EUR | 1,000 | CN      | Sub-sovereign | 0.46  | 2.83     | A1/-      | EY                  | Yes       | No          | No  |
| DE000CZ40NG4 | Commerzbank                  | BHH    | 16/10/2018   | 0.63   | 22/10/2025    | EUR | 500   | DE      | Financial     | 1.56  | 4.59     | Aaae/-    | Sustainalytics      | No        | No          | No  |
| XS1502438820 | Cooperatieve Rabobank        | RABOBK | 04/10/2016   | 0.13   | 11/10/2021    | EUR | 500   | NL      | Financial     | 0.17  | 2.75     | Aa3/A+    | Sustainalytics      | No        | No          | No  |
| FR0013385515 | Credit Agricole              | ACAFP  | 28/11/2018   | 0.75   | 05/12/2023    | EUR | 1000  | FR      | Financial     | 0.78  | 4.79     | A1/A+     | Vigeo Eiris         | No        | No          | No  |
| DE000DHY4887 | Deutsche Hypothekenbank      | DHY    | 16/11/2017   | 0.13   | 23/11/2023    | EUR | 500   | DE      | Financial     | 0.20  | 4.85     | Aa1/-     | Oekom               | No        | No          | No  |
| DE000DHY4994 | Deutsche Hypothekenbank      | DHY    | 03/09/2018   | 0.25   | 10/12/2024    | EUR | 500   | DE      | Financial     | 0.35  | 5.86     | Aa1/-     | Oekom               | No        | No          | No  |
| DE000GRN0008 | Deutsche Kreditbank          | DKRED  | 01/06/2016   | 0.63   | 08/06/2021    | EUR | 500   | DE      | Financial     | 0.49  | 2.38     | A2/-      | Oekom               | Yes       | No          | No  |
| DE000GRN0016 | Deutsche Kreditbank          | DKRED  | 19/09/2017   | 0.75   | 26/09/2024    | EUR | 500   | DE      | Financial     | 0.84  | 5.56     | A2/-      | Oekom               | No        | No          | No  |
| XS1839888754 | DNB Boligkreditt             | DNBNO  | 12/06/2018   | 0.63   | 19/06/2025    | EUR | 1,500 | NO      | Financial     | 0.56  | 6.28     | Aaa/AAA   | Sustainalytics      | Yes       | No          | No  |
| FR0011637586 | EDF                          | EDF    | 20/11/2013   | 2.25   | 27/04/2021    | EUR | 1,400 | FR      | Corporates    | 0.21  | 2.23     | A3/A-     | Vigeo Eiris         | No        | No          | No  |
| FR0013213295 | EDF                          | EDF    | 06/10/2016   | 1.00   | 13/10/2026    | EUR | 1,750 | FR      | Corporates    | 1.41  | 7.38     | A3/A-     | Vigeo Eiris         | No        | No          | No  |
| XS1893621026 | EDP                          | SOGRPR | 09/10/2018   | 1.13   | 22/10/2028    | EUR | 1,750 | FR      | Corporates    | 1.81  | 6.27     | Aa2/-     | Sustainalytics      | No        | No          | No  |
| XS1901055472 | EnBW                         | ENBW   | 24/10/2018   | 1.88   | 31/10/2033    | EUR | 500   | DE      | Corporates    | 1.84  | 12.61    | A3/A-     | Oekom               | Yes       | No          | No  |
| XS1550149204 | Enel                         | ENELIM | 09/01/2017   | 1.00   | 16/09/2024    | EUR | 1,250 | IT      | Corporates    | 1.23  | 5.47     | Baa2/BBB+ | · Vigeo Eiris       | No        | No          | No  |
| XS1750986744 | Enel                         | ENELIM | 09/01/2018   | 1.13   | 16/09/2026    | EUR | 1,250 | IT      | Corporates    | 1.87  | 7.24     | Baa2/BBB+ |                     | No        | No          | No  |
| FR0011911239 | Engie                        | ENGIFP | 12/05/2014   | 1.38   | 19/05/2020    | EUR |       | FR      | Corporates    | 0.01  | 1.34     | A2/A-     | Vigeo Eiris         | No        | No          | No  |
| FR0011911247 | Engie                        | ENGIFP | 12/05/2014   | 2.38   | 19/05/2026    | EUR | 1,300 | FR      | Corporates    | 1.12  | 6.70     | A2/A-     | Vigeo Eiris         | No        | No          | No  |
| FR0013245859 | Engie                        | ENGIFP | 15/03/2017   | 0.88   | 27/03/2024    | EUR | 700   | FR      | Corporates    | 0.67  | 4.82     | A2/A-     | Vigeo Eiris         | No        | No          | No  |
| FR0013245867 | Engie                        | ENGIFP | 15/03/2017   | 1.50   | 27/03/2028    | EUR | 800   | FR      | Corporates    | 1.22  | 8.27     | A2/A-     | Vigeo Eiris         | No        | No          | No  |
| FR0013284247 | Engie                        | ENGIFP | 19/09/2017   | 0.38   | 28/02/2023    | EUR | 500   | FR      | Corporates    | 0.46  | 4.08     | A2/A-     | Vigeo Eiris         | No        | No          | No  |
| FR0013284254 | Engie                        | ENGIFP | 19/09/2017   | 1.38   | 28/02/2029    | EUR | 750   | FR      | Corporates    | 1.46  | 9.29     | A2/A-     | Vigeo Eiris         | No        | No          | No  |
| FR0013310505 | Engie                        | ENGIFP | 10/01/2018   | 1.38   | Perp          | EUR | 1.000 | FR      | Corporates    | 1.48  | 3.98     | Baa1/BBB  | Vigeo Eiris         | No        | No          | No  |
| XS1919899960 | Eurofima                     | EUROF  | 03/12/2018   | 0.25   | 09/02/2024    | EUR | 500   | SNAT    | Multi-Lateral | 0.25  | 5.05     | Aa2e/-    | Sustainalytics      | No        | No          | No  |
| LU0953782009 | European Investment Bank     | EIB    | 11/07/2013   | 1.38   | 15/11/2019    | EUR | 3.000 | SNAT    | Multi-Lateral | -0.45 | 0.85     | Aaa/AAA   | No                  | No        | No          | No  |
| XS1107718279 | European Investment Bank     | EIB    | 03/09/2014   | 1.25   | 13/11/2026    | EUR |       | SNAT    | Multi-Lateral | 0.37  | 7.49     |           | No                  | No        | No          | No  |
|              | built in country built       |        |              |        |               |     | .,505 |         |               |       |          |           |                     |           |             |     |



# A: EUR-denom. (≥EUR500m) green bonds

|                              |                               |        |                          |              |               |            | Size       |      |                         |       |              |                |                     |           |             | S&P      |
|------------------------------|-------------------------------|--------|--------------------------|--------------|---------------|------------|------------|------|-------------------------|-------|--------------|----------------|---------------------|-----------|-------------|----------|
| ISIN                         | Issuer Name                   | Ticker |                          |              | Maturity Date | Ссу        | (mn)       |      | Issuer Type             | Yield | Duration     | Rating         | 2nd party opinion?  | CBI cert. | Moody's GBA | GBE      |
| XS1280834992                 | European Investment Bank      | EIB    | 20/08/2015               | 0.50         | 15/11/2023    | EUR        | 1,900      |      | Multi-Lateral           | -0.03 | 4.80         | Aaa/-          | No                  | No        | No          | No       |
| XS1280834992                 | European Investment Bank      | EIB    | 05/01/2016               | 0.50         | 15/11/2023    | EUR        | 1,900      | SNAT | Multi-Lateral           | -0.03 | 4.80         | Aaa/-          | No                  |           | No          | No       |
| XS1500338618                 | European Investment Bank      | EIB    | 28/09/2016               | 0.50         | 13/11/2037    | EUR        | 1,250      | SNAT | Multi-Lateral           | 1.26  | 17.73        | Aaa/AAA        | No                  | No        | No          | No       |
| XS1641457277                 | European Investment Bank      | EIB    | 28/06/2017               | 1.50         | 15/11/2047    | EUR        | 1,250      | SNAT | Multi-Lateral           | 1.46  | 23.29        | Aaa/AAA        | No                  | No        | No          | No       |
| XS1828046570                 | European Investment Bank      | EIB    | 22/05/2018               | 1.13         | 15/11/2032    | EUR        | 500        | SNAT | Multi-Lateral           | 1.05  | 12.76        | Aaa/-          | No                  | No        | No          | No       |
| XS1732400319                 | Ferrovie dello Stato Italiane | FERROV | 30/11/2017               | 0.88         | 07/12/2023    | EUR        | 600        | IT   | Corporates              | 2.18  | 4.72         | -/BBB          | Sustainalytics      | No        | No          | No       |
| XS1219963672                 | FMO                           | NEDFIN | 13/04/2015               | 0.13         | 20/04/2022    | EUR        | 500        | NL   | Sub-sovereign           | -0.22 | 3.28         | -/AAA          | Sustainalytics      | No        | No          | No       |
| FR0013170834                 | Foncieres des Regions         | COVFP  | 09/05/2016               | 1.88         | 20/05/2026    | EUR        | 500        | FR   | Corporates              | 2.14  | 6.72         | -/BBB          | No                  | No        | No          | No       |
| FR0013296373                 | French Development Agency     | AGFRNC | 08/11/2017               | 0.13         | 15/11/2023    | EUR        | 750        | FR   | Sub-sovereign           | 0.22  | 4.83         | -/AA           | Cicero - medium     | No        | No          | No       |
| FR0013365376                 | French Development Agency     | AGFRNC | 10/09/2018               | 0.50         | 31/10/2025    | EUR        | 500        | FR   | Sub-sovereign           | 0.52  | 6.67         | -/AA           | Cicero - medium     | No        | No          | No       |
| XS1718393439                 | Gas Natural Fenosa            | NTGYSM | 08/11/2017               | 0.88         | 15/05/2025    | EUR        | 800        | ES   | Corporates              | 1.41  | 6.08         | Baa2/BBB       | Vigeo Eiris         | No        | No          | No       |
| XS1886399093                 | Getlink                       | GETFP  | 26/09/2018               | 3.63         | 01/10/2023    | EUR        | 550        | FR   | Corporates              | 4.15  | 4.29         | -/BB           | DNV-GL              | No        | No          | No       |
| XS1309695341                 | Green Storm                   | STORM  | 08/06/2016               | 0.00         | 22/10/2052    | EUR        | 389        | NL   | ABS                     | 0.22  | 3.15         | Aaa/AAA        | Sustainalytics      | Yes       | GB1         | No       |
| XS1609025744                 | Green Storm                   | STORM  | 19/05/2017               | 0.28         | 22/04/2064    | EUR        | 550        | NL   | ABS                     | 0.67  | 3.31         | Aaa/AAA        | Sustainalytics      | Yes       | GB1         | No       |
| XS1815379067                 | Green Storm                   | STORM  | 18/05/2018               |              | 22/05/2065    | EUR        | 550        | NL   | ABS                     | 0.62  | 4.40         | Aaa/AAA        | Sustainalytics      | Yes       | GB1         | No       |
| FR0013239985                 | Groupe Caisse des Dépôts      | CDCEPS | 22/02/2017               | 0.20         | 01/03/2022    | EUR        | 500        | FR   | Sub-sovereign           | -0.23 | 3.14         | Aa2/AA         | Vigeo Eiris         | No        | No          | No       |
| XS1084043451                 | Hera Spa                      | HERIM  | 26/06/2014               |              | 04/07/2024    | EUR        | 500        | IT   | Corporates              | 1.33  | 5.09         | Baa1/BBB       |                     |           | No          | No       |
| XS1917601582                 | HSBC                          | HSBC   | 27/11/2018               |              | 04/12/2024    | EUR        | 1250       | GB   | Financial               | 1.52  | 4.68         | A2/A           | Cicero - no shading |           | No          | No       |
| FR0013064755                 | HSBC France                   | HSBC   | 26/11/2015               |              | 03/12/2020    | EUR        | 500        | FR   | Financial               | 0.13  | 1.89         | Aa3/AA-        | Cicero - dark       |           | No          | No       |
| XS1057055060                 | Iberdrola                     | IBESM  | 08/04/2014               |              | 24/10/2022    | EUR        | 750        | ES   | Corporates              | 0.44  | 3.64         | Baa1/BBB+      |                     |           | No          | No       |
| XS1398476793                 | Iberdrola                     | IBESM  | 14/04/2016               |              | 21/04/2026    | EUR        | 1.000      | ES   | Corporates              | 1.27  | 6.89         | Baa1/BBB+      | 0                   | No        | No          | No       |
| XS1490726590                 | Iberdrola                     | IBESM  | 08/09/2016               |              | 15/09/2025    | EUR        | 700        | ES   | Corporates              | 1.15  | 6.53         | Baa1/BBB+      | 0                   |           | No          | No       |
| XS1527758145                 | Iberdrola                     | IBESM  | 24/11/2016               |              | 07/03/2024    | EUR        | 750        | ES   | Corporates              | 0.79  | 4.74         | Baa1/BBB+      |                     |           | No          | No       |
| XS1575444622                 | Iberdrola                     | IBESM  | 28/02/2017               |              | 07/03/2025    | EUR        | 1.000      | ES   | Corporates              | 1.06  | 5.89         | Baa1/BBB+      | v                   |           | No          | No       |
| XS1682538183                 | Iberdrola                     | IBESM  | 06/09/2017               | 1.25         | 13/09/2027    | EUR        | 750        | ES   | Corporates              | 1.52  | 8.12         | Baa1/BBB+      | 0                   |           | No          | No       |
| XS1721244371                 | Iberdrola                     | IBESM  | 14/11/2017               | 1.88         | Perp          | EUR        | 1,000      | ES   | Corporates              | 1.94  | 4.03         | Baa3/BBB-      |                     |           | No          | No       |
| XS1721244371<br>XS1797138960 | Iberdrola                     | IBESM  | 19/03/2018               | 2.63         | Perp          | EUR        | 700        | ES   | Corporates              | 2.39  | 4.67         | Baa3/BBB-      |                     |           | No          | No       |
| XS1847692636                 | Iberdrola                     | IBESM  | 21/06/2018               |              | 28/10/2026    | EUR        | 750        | ES   | Corporates              | 1.38  | 7.36         | Baa1/BBB+      |                     |           | No          | No       |
| XS1912495691                 | IBRD                          | IBRD   | 13/11/2018               |              | 22/11/2027    | EUR        | 600        | SNAT | Multi-Lateral           | 0.57  | 8.60         | Aaa/-          | Cicero - no shading |           | No          | No       |
| FR0013281755                 | Icade SA                      | ICADFP | 04/09/2017               | 1.50         | 13/09/2027    | EUR        | 600        | FR   | Corporates              | 2.18  | 7.98         | -/BBB+         | Sustainalytics      | No        | No          | No       |
| XS1691909334                 | ICBC                          | ICADFF | 28/09/2017               | 0.23         | 12/10/2020    | EUR        | 1.100      | CN   | Financial               | 0.49  | 0.01         | -/DDD+<br>A1/- | Cicero - dark       |           | No          | No       |
| XS1831163396                 | ICBC                          | ICBCAS | 05/06/2018               | 0.23         | 14/06/2021    | EUR        | 500        | CN   | Financial               | 0.49  | 0.01         | A1/-           | Cicero - dark       |           | No          |          |
| XS1909186451                 | ING                           | INTNED | 08/11/2018               | 2.50         | 15/11/2030    | EUR        | 1500       | NL   | Financial               | 2.67  | 10.08        | Baa1/A-        | Oekom               |           | No          | No<br>No |
| XS1324217733                 | ING Bank                      | INTNED | 17/11/2015               |              | 24/11/2020    | EUR        | 500        | NL   | Financial               | 0.15  | 1.86         | Aa3/A+         | Oekom               | No        | No          | No       |
|                              |                               | IGYGY  | 12/10/2017               | 1.25         | 19/10/2027    | EUR        | 850        | DE   |                         | 1.57  | 8.21         |                |                     |           |             |          |
| XS1702729275<br>XS1636000561 | Innogy                        | ISPIM  | 16/06/2017               |              | 27/06/2022    | EUR        | 500        | IT   | Corporates<br>Financial | 1.86  | 3.35         |                | Sustainalytics      |           | No<br>No    | No<br>No |
|                              | Intesa Sanpaolo               | IREIM  |                          |              |               |            |            | IT   |                         | 2.63  | 3.35<br>8.04 |                | Vigeo Eiris         |           |             |          |
| XS1704789590<br>XS1881533563 | IREN SpA                      | IREIM  | 17/10/2017<br>12/09/2018 | 1.50<br>1.95 | 24/10/2027    | EUR<br>EUR | 500<br>500 | IT   | Corporates              | 2.03  | 6.16         | -/-            | DNV-GL<br>DNV-GL    |           | No<br>No    | No       |
|                              | IREN SpA                      |        |                          |              | 19/09/2025    |            |            | BE   | Corporates              |       |              | -/-<br>Dee1/A  |                     |           |             | No       |
| BE0002602804                 | KBC Group                     | KBCBB  | 20/06/2018               |              | 27/06/2023    | EUR<br>EUR | 500        | DE   | Financial               | 1.07  | 4.33<br>0.53 | Baa1/A-        | Cicero - dark       | Yes       | No          | No       |
| XS1087815483                 | KfW                           | KFW    | 15/07/2014               |              | 22/07/2019    |            | 1,500      |      | Sub-sovereign           | -0.47 |              | Aaa/AAA        | Cicero - dark       |           | No          | No       |
| XS1311459694                 | KfW                           | KFW    | 20/10/2015               |              | 27/10/2020    | EUR        | 1,500      | DE   | Sub-sovereign           | -0.44 | 1.80         | Aaa/AAA        | Cicero - dark       | No        | No          | No       |
| XS1414146669                 | KfW                           | KFW    | 12/05/2016               |              | 30/05/2024    | EUR        | 1,000      | DE   | Sub-sovereign           | 0.02  | 5.38         | Aaa/AAA        | Cicero - dark       |           | No          | No       |
| XS1612940558                 | KfW                           | KFW    | 09/05/2017               |              | 30/06/2025    | EUR        | 2,000      | DE   |                         | 0.17  | 6.41         | Aaa/AAA        | Cicero - dark       | No        | No          | No       |
| XS1897340854                 | KfW                           | KFW    | 17/10/2018               |              | 28/09/2026    | EUR        | 1000       | DE   | 0                       | 0.35  | 7.56         | Aaa/AAA        | Cicero - dark       |           | No          | No       |
| BE0000346552                 | Kingdom of Belgium            | BGB    | 26/02/2018               |              | 22/04/2033    | EUR        | 4,500      | BE   | Sovereign               | 1.20  | 12.88        | -/-            | Sustainalytics      |           | No          | No       |
| XS1622415674                 | Kommunekredit                 |        | 23/05/2017               | 0.75         | 18/05/2027    | EUR        | 500        | DK   | Sub-sovereign           | 0.61  | 8.04         | Aaa/AA+        | Cicero - no shading |           | No          | No       |
| XS1851226891                 | Kommunekredit                 | KOMMUN | 27/06/2018               |              | 05/07/2028    | EUR        | 750        | DK   | Sub-sovereign           | 0.72  | 9.09         | Aaa/AA+        | Cicero - no shading |           | No          | No       |
| FR0013384567                 | La Poste                      | FRPTT  | 23/11/2018               |              | 30/11/2028    | EUR        | 500        | FR   | Sub-sovereign           | 1.43  | 9.14         | -/A            | Sustainalytics      |           | No          | No       |
| DE000LB1M214                 | LBBW                          | LBBW   | 05/12/2017               | 0.20         | 13/12/2021    | EUR        | 750        | DE   | Financial               | 0.31  | 2.91         | A2/-           | Oekom               |           | No          | No       |
| DE000LB1P9C8                 | LBBW                          | LBBW   | 18/06/2018               |              | 27/06/2023    | EUR        | 500        | DE   | Financial               | 0.15  | 4.45         | Aaa/-          | Oekom               | No        | No          | No       |
| XS1758752635                 | Mitsubishi UFJ                | MUFG   | 19/01/2018               | 0.68         | 26/01/2023    | EUR        | 500        | JP   | Financial               | 0.81  | 3.95         | A1/A-          | Sustainalytics      | No        | No          | No       |

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# <sup>ℵ</sup> A: EUR-denom. (≥EUR500m) green bonds

|              |                           |        |              |      |            |      | Size   |         |               |       |          |           |                     |     |     | S&P |
|--------------|---------------------------|--------|--------------|------|------------|------|--------|---------|---------------|-------|----------|-----------|---------------------|-----|-----|-----|
| ISIN         | Issuer Name               | Ticker | Pricing Date |      |            | Ссу  | (mn)   | Country |               | Yield | Duration | Rating    | 2nd party opinion?  |     |     |     |
| XS1691909920 | Mizuho                    | MIZUHO | 10/10/2017   | 0.96 | 16/10/2024 | EUR  | 500    | JP      | Financial     | 1.05  | 5.57     | A1/A-     | Sustainalytics      | No  | No  | No  |
| DE000MHB21J0 | Muenchener Hypothekenbank |        | 30/10/2018   | 0.25 | 13/12/2023 | EUR  | 500    | DE      | Financial     | 0.19  | 4.89     | Aaa/-     | Oekom               | No  | No  | No  |
| XS1692485912 | Municipality Finance      | KUNTA  | 26/09/2017   |      | 07/09/2027 | EUR  | 500    | FI      | Sub-sovereign | 0.51  | 8.36     | Aa1/AA+   | Cicero - medium     | No  | No  | No  |
| XS1575474371 | National Australia Bank   | NAB    | 28/02/2017   |      | 07/09/2022 | EUR  | 500    | AU      | Financial     | 0.58  | 3.62     | Aa3/AA-   | DNV-GL              | Yes | No  | No  |
| XS1872032369 | National Australia Bank   | NAB    | 22/08/2018   | 0.63 | 30/08/2023 | EUR  | 750    | AU      | Financial     | 0.79  | 4.54     | Aa3/AA-   | DNV-GL              | No  | No  | No  |
| XS1640493372 | Nordea Bank               | NDASS  | 26/06/2017   | 0.30 | 30/06/2022 | EUR  | 500    | FI      | Financial     | 0.36  | 3.44     | Aa3/-     | OEKOM               | No  | No  | No  |
| XS1292474282 | Nordic Investment Bank    | NIB    | 10/09/2015   | 0.38 | 19/09/2022 | EUR  | 500    | SNAT    | Multi-Lateral | -0.21 | 3.68     | Aaa/AAA   | Cicero - no shading | No  | No  | No  |
| XS1431730388 | Nordic Investment Bank    | NIB    | 03/06/2016   | 0.13 | 10/06/2024 | EUR  | 1,000  |         | Multi-Lateral | 0.04  | 5.40     | Aaa/AAA   | Cicero - no shading | No  | No  | No  |
| XS1815070633 | Nordic Investment Bank    | NIB    | 24/04/2018   |      | 03/11/2025 | EUR  | 500    | SNAT    | Multi-Lateral | 0.26  | 6.70     | Aaa/AAA   | Sustainalytics      | No  | No  | No  |
| DE000NRW0GP1 | North Rhine-Westphalia    | NRW    | 04/03/2015   | 0.50 | 11/03/2025 | EUR  | 750    | DE      | Sub-sovereign | 0.25  | 6.05     | Aa1/AA-   | No                  | No  | No  | No  |
| DE000NWB0AC0 | NRW Bank                  | NRWBK  | 03/11/2015   | 0.88 | 10/11/2025 | EUR  | 500    | DE      | Sub-sovereign | 0.34  | 6.64     | Aa1/AA-   | Oekom               | No  | No  | No  |
| DE000NWB0AD8 | NRW Bank                  | NRWBK  | 09/11/2016   | 0.38 | 17/11/2026 | EUR  | 500    | DE      | Sub-sovereign | 0.47  | 7.72     | Aa1/AA-   | Oekom               | No  | No  | No  |
| DE000NWB0AE6 | NRW Bank                  | NRWBK  | 06/09/2017   | 0.50 | 13/09/2027 | EUR  | 500    | DE      | Sub-sovereign | 0.58  | 8.45     | Aa1/AA-   | Oekom               | No  | No  | No  |
| DE000NWB0AF3 | NRW Bank                  | NRWBK  | 25/06/2018   | 0.75 | 30/06/2028 | EUR  | 500    | DE      | Sub-sovereign | 0.67  | 9.09     | Aa1/AA-   | Sustainalytics      | No  | No  | No  |
| XS1083955911 | NWB Bank                  | NEDWBK | 26/06/2014   | 0.63 | 03/07/2019 | EUR  | 500    | NL      | Sub-sovereign | -0.41 | 0.48     | Aaa/AAA   | Cicero - no shading | No  | No  | No  |
| XS1284550941 | NWB Bank                  | NEDWBK | 26/08/2015   | 1.00 | 03/09/2025 | EUR  | 1,000  | NL      | Sub-sovereign | 0.31  | 6.43     | Aaa/AAA   | Cicero - no shading | No  | No  | No  |
| XS1720192696 | Ørsted A/S                | ORSTED | 16/11/2017   | 2.25 | 24/11/3017 | EUR  | 500    | DK      | Corporates    | 2.26  | 5.36     | Baa3/BB+  | Cicero - dark       | No  | No  | No  |
| XS1721760541 | Ørsted A/S                | ORSTED | 16/11/2017   | 1.50 | 26/11/2029 | EUR  | 750    | DK      | Corporates    | 1.46  | 9.75     | Baa1/BBB+ | Cicero - dark       | No  | No  | No  |
| XS1794209459 | Paprec Holdings           | PAPREC | 15/03/2018   | 4.00 | 31/03/2025 | EUR  | 575    | FR      | Corporates    | 7.19  | 5.23     | B1/B+     | Vigeo Eiris         | No  | No  | No  |
| XS1852213930 | Raiffeisen Bank           | RBIAV  | 28/06/2018   | 0.25 | 05/07/2021 | EUR  | 500    | AT      | Financial     | 0.46  | 2.47     | A3/BBB+   | Sustainalytics      | No  | No  | No  |
| FR0013264488 | RATP Group                | RATPFP | 22/06/2017   | 0.88 | 25/05/2027 | EUR  | 500    | FR      | Sub-sovereign | 0.73  | 8.01     | Aa2/-     | Vigeo Eiris         | No  | No  | No  |
| XS1613140489 | Repsol                    | REPSM  | 09/05/2017   | 0.50 | 23/05/2022 | EUR  | 500    | ES      | Corporates    | 0.34  | 3.33     | Baa2/BBB  | Vigeo Eiris         | No  | No  | No  |
| FR0013234333 | Republic of France        | FRTR   | 24/01/2017   | 1.75 | 25/06/2039 | EUR  | 14,793 | FR      | Sovereign     | 1.36  | 17.11    | Aa2u/-    | Vigeo Eiris         | No  | No  | No  |
| XS1536786939 | Republic of Poland        | POLAND | 13/12/2016   | 0.50 | 20/12/2021 | EUR  | 750    |         | Sovereign     | 0.02  | 2.93     | A2/A-     | Vigeo Eiris         | No  | No  | No  |
| XS1766612672 | Republic of Poland        | POLAND | 31/01/2018   | 1.13 | 07/08/2026 | EUR  | 1.000  | PL      | Sovereign     | 0.83  | 7.22     | A2/A-     | Sustainalytics      | No  | GB2 | No  |
| XS1900101046 | Schiphol Group            | IRISH  | 22/10/2018   | 1.35 | 18/03/2031 | EUR  | 3000   | IE      | Corporates    | 1.36  | 10.55    | A2/A+     | Vigeo Eiris         | Yes | No  | E1  |
| XS1567475303 | SEB                       | SEB    | 10/02/2017   | 0.30 | 17/02/2022 | EUR  | 500    | SE      | Financial     | 0.33  | 3.08     | Aa2/A+    | Cicero - dark       | No  | No  | No  |
| XS1514051694 | SNCF Reseau               | RESFER | 27/10/2016   | 1.00 | 09/11/2031 | EUR  | 900    | FR      | Sub-sovereign | 1.21  | 11.94    | Aa2/-     | Oekom               | Yes | No  | No  |
| XS1588061777 | SNCF Reseau               | RESFER | 22/03/2017   | 1.88 | 30/03/2034 | EUR  | 1.000  | FR      | Sub-sovereign | 1.41  | 13.09    | Aa2/AA    | Oekom               | Yes | No  | No  |
| XS1648462023 | SNCF Reseau               | RESFER | 11/07/2017   | 2.25 | 20/12/2047 | EUR  | 750    | FR      | Sub-sovereign | 1.94  | 21.43    | Aa2/-     | Oekom               | Yes | No  | No  |
| XS1324923520 | Societe Generale          | SOCGEN | 18/11/2015   |      | 25/11/2020 | EUR  | 500    | FR      | Financial     | 0.11  | 1.87     | A1/A      | Vigeo Eiris         | No  | No  | No  |
| XS1500337644 | Societe Generale          | SOCGEN | 28/09/2016   | 0.13 | 05/10/2021 | EUR  | 500    | FR      | Financial     | 0.34  | 2.72     | A1/A      | Vigeo Eiris         | No  | No  | No  |
| XS1434560642 | Southern Power            | SO     | 13/06/2016   |      | 20/06/2022 | EUR  | 600    | US      | Corporates    | 0.66  | 3.36     | Baa1/BBB+ |                     | No  | No  | No  |
| XS1435056426 | Southern Power            | SO     | 13/06/2016   | 1.85 | 20/06/2026 | EUR  | 500    | US      | Corporates    | 1.54  | 6.86     | Baa1/BBB+ |                     | No  | No  | No  |
| XS1760129608 | SpareBank Boligkreditt    | SPABOL | 23/01/2018   |      | 30/01/2025 | EUR  |        | NO      | Financial     | 0.50  | 5.93     | Aaa/-     | DNV-GL              | Yes | GB1 | No  |
| XS1676952481 | SSE                       | SSELN  | 30/08/2017   |      | 06/09/2025 | EUR  | 600    | GB      | Corporates    | 1.71  | 6.37     | A3/A-     | DNV-GL              | No  | No  | No  |
| XS1875284702 | SSE                       | SSELN  | 28/08/2018   |      | 04/09/2027 | EUR  | 650    | GB      | Corporates    | 1.92  | 8.01     | A3/A-     | DNV-GL              | No  | No  | No  |
| XS1694219780 | Sumitomo Mitsui           | SUMIBK | 04/10/2017   |      | 11/10/2024 | EUR  | 500    | JP      | Financial     | 1.12  | 5.56     | A1/A-     | Sustainalytics      | No  | No  | No  |
| XS1882030510 | Sumitomo Mitsui           | SUMITR | 18/09/2018   |      | 25/09/2020 | EUR  | 500    | JP      | Financial     | -0.03 | 0.21     | A1/A      | Sustainalytics      | No  | No  | No  |
| XS1848875172 | Svenska Handelsbanken     | SHBASS | 25/06/2018   |      | 03/07/2023 | EUR  | 500    | SE      | Financial     | 0.55  | 4.42     | Aa2/AA-   | Cicero - dark       | No  | No  | No  |
| XS1711933033 | Swedbank                  | SWEDA  | 30/10/2017   | 0.25 | 07/11/2022 | EUR  | 500    | SE      | Financial     | 0.43  | 3.80     | Aa2/AA-   | DNV-GL              | No  | No  | No  |
| XS1241581179 | TenneT                    | TENN   | 28/05/2015   |      | 04/06/2021 | EUR  | 500    | NL      | Corporates    | 0.43  | 2.13     | A3/A-     | Oekom               | No  | GB1 | No  |
| 7012-1001113 |                           |        | 2010012010   | 0.00 |            | LOIN | 500    |         | Corporates    | 0.12  | 2.10     | Non-      | CONUM               |     |     | 110 |

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HSBC (X)

# A: EUR-denom. (≥EUR500m) green bonds

|              |                           |        |              |        |               |     | Size  |         |             |       |          |           |                                 |           |             | S&P |
|--------------|---------------------------|--------|--------------|--------|---------------|-----|-------|---------|-------------|-------|----------|-----------|---------------------------------|-----------|-------------|-----|
| ISIN         | Issuer Name               | Ticker | Pricing Date | Coupon | Maturity Date | Ссу | (mn)  | Country | Issuer Type | Yield | Duration | Rating    | 2nd party opinion?              | CBI cert. | Moody's GBA | GBE |
| XS1241581096 | TenneT                    | TENN   | 28/05/2015   | 1.75   | 04/06/2027    | EUR | 500   | NL      | Corporates  | 1.17  | 7.52     | A3/A-     | Oekom                           | No        | GB1         | No  |
| XS1432384664 | TenneT                    | TENN   | 06/06/2016   | 1.00   | 13/06/2026    | EUR | 500   | NL      | Corporates  | 1.10  | 7.08     | A3/A-     | Oekom                           | No        | GB1         | No  |
| XS1432384409 | TenneT                    | TENN   | 06/06/2016   | 1.88   | 13/06/2036    | EUR | 500   | NL      | Corporates  | 1.84  | 14.44    | A3/A-     | Oekom                           | No        | GB1         | No  |
| XS1505568136 | TenneT                    | TENN   | 10/10/2016   | 1.25   | 24/10/2033    | EUR | 500   | NL      | Corporates  | 1.66  | 13.31    | A3/A-     | Oekom                           | No        | GB1         | No  |
| XS1591694481 | TenneT                    | TENN   | 29/03/2017   | 3.00   | Perp          | EUR | 1,100 | NL      | Corporates  | 2.85  | 4.79     | Baa3/BB+  | Oekom                           | No        | GB2         | No  |
| XS1632897762 | TenneT                    | TENN   | 12/06/2017   | 0.75   | 26/06/2025    | EUR | 500   | NL      | Corporates  | 0.86  | 6.25     | A3/A-     | Oekom                           | No        | GB2         | E1  |
| XS1632897929 | TenneT                    | TENN   | 12/06/2017   | 1.38   | 26/06/2029    | EUR | 500   | NL      | Corporates  | 1.37  | 9.40     | A3/A-     | Oekom                           | No        | GB2         | E1  |
| XS1828037587 | TenneT                    | TENN   | 22/05/2018   | 1.38   | 05/06/2028    | EUR | 500   | NL      | Corporates  | 1.32  | 8.49     | A3/A-     | Oekom                           | No        | No          | No  |
| XS1828037827 | TenneT                    | TENN   | 22/05/2018   | 2.00   | 05/06/2034    | EUR | 750   | NL      | Corporates  | 1.77  | 12.89    | A3/A-     | Oekom                           | No        | No          | No  |
| XS1858912915 | TERNA                     | TRNIM  | 16/07/2018   | 1.00   | 23/07/2023    | EUR | 750   | IT      | Corporates  | 0.99  | 4.39     | Baa1/BBB+ | <ul> <li>Vigeo Eiris</li> </ul> | No        | No          | No  |
| XS1577956789 | Three Gorges Finance      | YANTZE | 14/06/2017   | 1.30   | 21/06/2024    | EUR | 650   | CN      | Corporates  | 1.61  | 5.18     | A1/-      | No                              | No        | No          | E1  |
| XS1720639779 | Toyota                    | TOYOTA | 14/11/2017   | 0.00   | 21/07/2021    | EUR | 600   | US      | Corporates  | 0.23  | 2.52     | Aa3/AA-   | Sustainalytics                  | No        | No          | No  |
| XS1038708522 | Unibail-Rodamco-Westfield | ULFP   | 19/02/2014   | 2.50   | 26/02/2024    | EUR | 750   | FR      | Corporates  | 0.76  | 4.76     | -/A       | Vigeo Eiris                     | No        | No          | No  |
| XS1218319702 | Unibail-Rodamco-Westfield | ULFP   | 08/04/2015   | 1.00   | 14/03/2025    | EUR | 500   | FR      | Corporates  | 1.03  | 5.91     | -/A       | No                              | No        | No          | No  |
| XS1140300663 | Verbund                   | VERAV  | 13/11/2014   | 1.50   | 20/11/2024    | EUR | 500   | AT      | Corporates  | 0.66  | 5.62     | Baa1/A-   | Oekom                           | No        | No          | No  |
| XS1197336263 | Vestas Wind               | VWSDC  | 04/03/2015   | 2.75   | 11/03/2022    | EUR | 500   | DK      | Corporates  | 1.31  | 2.76     | -/-       | DNV-GL                          | No        | No          | No  |
| XS1722859532 | Westpac Banking           | WSTP   | 16/11/2017   | 0.63   | 22/11/2024    | EUR | 500   | AU      | Financial   | 0.96  | 5.72     | Aa3/AA-   | EY                              | No        | No          |     |
|              |                           |        |              |        |               |     |       |         |             |       |          |           |                                 |           |             |     |

Source: Dealogic, Bloomberg, HSBC

# <sup>№</sup> B: USD-denom. (≥USD500m) green bonds

|              | •                            |        |            |        | Maturity   |     | Size  |         |               |       |        |           |                     |                   | Moody's | s S&P |
|--------------|------------------------------|--------|------------|--------|------------|-----|-------|---------|---------------|-------|--------|-----------|---------------------|-------------------|---------|-------|
| ISIN         | Issuer Name                  | Ticker | Issue Date | Coupor |            | Ccv |       | Country | Issuer Type   | Yield | l Dur. | Rating    | 2nd party opinion   | CBI certification |         | GBE   |
| US00828EDF34 | African Development Bank     | AFDB   | 28/11/2018 | 3.00   | 06/12/2021 | USD | 500   | SNAT    | Multi-Lateral | 2.63  | 2.76   | Aaa/AAA   | Cicero - no shading | No                | No      | No    |
| XS1303791336 | Agricultural Bank of China   | AGRBK  | 13/10/2015 | 2.75   | 20/10/2020 | USD | 500   | CN      | Financial     | 3.43  | 1.71   | A1/-      | Deloitte            | No                | No      | No    |
| US037833BU32 | Apple                        | AAPL   | 16/02/2016 | 2.85   | 23/02/2023 | USD | 1,500 | US      | Corporates    | 3.19  | 3.81   | Aa1/AA+   | Sustainalytics      | No                | No      | No    |
| US037833CX61 | Apple                        | AAPL   | 13/06/2017 | 3.00   | 20/06/2027 | USD | 1,000 | US      | Corporates    | 3.70  | 7.35   | Aa1/AA+   | Sustainalytics      | No                | No      | No    |
| US045167CY77 | Asian Development Bank       | ASIA   | 12/03/2015 | 2.13   | 19/03/2025 | USD | 500   | SNAT    | Multi-Lateral | 2.72  | 5.71   | Aaa/AAA   | Cicero - no shading | No                | No      | No    |
| US045167DQ35 | Asian Development Bank       | ASIA   | 09/08/2016 | 1.00   | 16/08/2019 | USD | 800   | SNAT    | Multi-Lateral | 2.64  | 0.59   | Aaa/AAA   | Cicero - no shading | No                | No      | No    |
| US045167DR18 | Asian Development Bank       | ASIA   | 09/08/2016 | 1.75   | 14/08/2026 | USD | 500   | SNAT    | Multi-Lateral | 2.74  | 6.98   | Aaa/AAA   | Cicero - no shading | No                | No      | No    |
| US045167EB56 | Asian Development Bank       | ASIA   | 01/08/2017 | 1.88   | 10/08/2022 | USD | 750   | SNAT    | Multi-Lateral | 2.63  | 3.41   | Aaa/AAA   | Cicero - no shading | No                | No      | No    |
| US045167EC30 | Asian Development Bank       | ASIA   | 01/08/2017 | 2.38   | 10/08/2027 | USD | 500   | SNAT    | Multi-Lateral | 2.81  | 7.62   | Aaa/AAA   | Cicero - no shading | No                | No      | No    |
| US045167EJ82 | Asian Development Bank       | ASIA   | 19/09/2018 | 3.13   | 26/09/2028 | USD | 750   | SNAT    | Multi-Lateral | 2.83  | 8.28   | Aaa/AAA   | Cicero - no shading | No                | No      | No    |
| US05351WAA18 | Avangrid                     | AGR    | 16/11/2017 | 3.15   | 01/12/2024 | USD | 600   | US      | Corporates    | 3.82  | 5.30   | Baa1/BBB  | Vigeo Eiris         | No                | No      | No    |
| US05463CAD48 | Axis Bank                    | AXSBIN | 23/05/2016 | 2.88   | 01/06/2021 | USD | 500   | IN      | Financial     | 4.10  | 2.28   | Baa3/BBB- | KPMG                | Yes               | No      | No    |
| US05502JAA88 | Azure Power Energy           | AZUPOE | 27/07/2017 | 5.50   | 03/11/2022 | USD | 500   | IN      | Corporates    | 7.41  | 3.33   | Ba3/-     | Sustainalytics      | Yes               | No      | No    |
| US059613AC35 | Banco Nacional de Costa Rica |        | 20/04/2016 | 5.88   | 25/04/2021 | USD | 500   | CR      | Financial     | 7.91  | 2.07   | Ba2/-     | No                  | No                | GB2     | No    |
| US06051GGB95 | Bank of America              | BAC    | 04/11/2016 | 2.15   | 09/11/2020 | USD | 1,000 | US      | Financial     | 3.27  | 1.77   | A3/A-     | No                  | Yes               | No      | No    |
| US06051GHH56 | Bank of America              | BAC    | 14/05/2018 | 3.50   | 17/05/2022 | USD | 2,250 | US      | Financial     | 3.51  | 2.23   | A3/A-     | No                  | No                | No      | No    |
| XS1437622621 | Bank of China                | BCHINA | 05/07/2016 | 3.43   | 12/07/2019 | USD | 750   | CN      | Financial     | 5.04  | 0.01   | A1/-      | EY                  | No                | No      | No    |
| XS1437622548 | Bank of China                | BCHINA | 05/07/2016 | 1.88   | 12/07/2019 | USD | 500   | CN      | Financial     | 3.53  | 0.50   | A1/-      | EY                  | No                | No      | No    |
| XS1437622977 | Bank of China                | BCHINA | 05/07/2016 | 2.25   | 12/07/2021 | USD | 1,000 | CN      | Financial     | 3.54  | 2.38   | A1/-      | EY                  | No                | No      | No    |
| XS1512929842 | Bank of China                | BCHINA | 03/11/2016 | 1.88   | 09/11/2019 | USD | 500   | CN      | Financial     | 3.25  | 0.82   | Aa3/-     | EY                  | No                | No      | No    |
| XS1720540134 | Bank of China                | BCHINA | 15/11/2017 | 3.19   | 22/11/2022 | USD | 500   | CN      | Financial     | 3.71  | 0.12   | A1/A      | EY                  | Yes               | No      | No    |
| XS1830915572 | Bank of China                | BCHINA | 31/05/2018 | 3.05   | 07/06/2021 | USD | 500   | CN      | Financial     | 3.66  | 0.16   | A1/A      | Cicero - dark       | Yes               | No      | No    |
| XS1832452103 | Bank of China                | BCHINA | 31/05/2018 | 3.15   | 07/06/2023 | USD | 500   | CN      | Financial     | 3.76  | 0.16   | A1/A      | Cicero - dark       | Yes               | No      | No    |
| XS1792571652 | Beijing Capital Polaris      | BEICAP | 19/03/2018 | 4.25   | 26/03/2021 | USD | 500   | CN      | Corporates    | 4.61  | 2.06   | Baa3/BBB- | Sustainalytics      | No                | No      | No    |
| US10112RBA14 | Boston Properties            | BXP    | 13/11/2018 | 4.50   | 01/12/2028 | USD | 1,000 | US      | Corporates    | 4.29  | 7.75   | Baa1/A-   | No                  | No                | No      | No    |
| US059614AP21 | Brazilian Development Bank   | BNDES  | 02/05/2017 | 4.75   | 09/05/2024 | USD | 497   | BR      | Sub-sovereign | 5.11  | 4.62   | Ba2/BB-   | Sustainalytics      | No                | No      | No    |
| XS1711039591 | China Development Bank       | SDBC   | 09/11/2017 | 2.75   | 16/11/2022 | USD | 500   | CN      | Sub-sovereign | 3.33  | 3.61   | A1/-      | EY                  | Yes               | No      | No    |
| US24023KAC27 | DBS Group Holdings Ltd       | DBSSP  | 18/07/2017 | 2.96   | 25/07/2022 | USD | 500   | SG      | Financial     | 3.34  | 0.04   | Aa2/-     | Sustainalytics      | No                | No      | No    |
| US25389JAL08 | Digital Reality Trust        | DLR    | 18/06/2015 | 3.95   | 01/07/2022 | USD | 500   | US      | Corporates    | 3.81  | 3.08   | Baa2/BBB  | No                  | No                | No      | No    |
| US23338VAH96 | DTE Electric                 | DTE    | 30/04/2018 | 4.05   | 15/05/2048 | USD | 525   | US      | Corporates    | 4.14  | 16.91  | Aa3/A     | No                  | No                | No      | No    |
| US26442CAX20 | Duke Energy Carolinas        | DUK    | 05/11/2018 | 3.95   | 15/11/2028 | USD | 650   | US      | Corporates    | 3.66  | 7.91   | Aa2/A     | No                  | No                | No      | No    |
| US29874QCW24 | EBRD                         | EBRD   | 13/07/2016 | 0.88   | 22/07/2019 | USD | 650   | SNAT    | Multi-Lateral | 2.67  | 0.53   | NR/-      | Cicero - no shading | No                | No      | No    |
| US29874QDG64 | EBRD                         | EBRD   | 28/09/2017 | 1.88   | 15/07/2021 | USD | 500   | SNAT    | Multi-Lateral | 2.63  | 2.42   | NR/AAA    | Cicero - no shading | No                | No      | No    |
| US268317AS33 | EDF                          | EDF    | 07/10/2015 | 3.63   | 13/10/2025 | USD | 1,250 | FR      | Corporates    | 4.18  | 5.87   | A3/A-     | Vigeo Eiris         | No                | No      | No    |
| US298785GQ39 | European Investment Bank     | EIB    | 08/10/2014 | 2.50   | 15/10/2024 | USD | 1,000 | SNAT    | Multi-Lateral | 2.69  | 5.30   | Aaa/AAA   | No                  | No                | No      | No    |
| US298785HD17 | European Investment Bank     | EIB    | 06/04/2016 | 2.13   | 13/04/2026 | USD | 1,500 | SNAT    | Multi-Lateral | 2.74  | 6.63   | Aaa/-     | No                  | No                | No      | No    |
| US298785HM16 | European Investment Bank     | EIB    | 17/05/2017 | 2.38   | 24/05/2027 | USD | 1,500 | SNAT    | Multi-Lateral | 2.80  | 7.50   | Aaa/AAA   | No                  | No                | No      | No    |
| US29878TDB70 | European Investment Bank     | EIB    | 18/04/2018 | 2.88   | 13/06/2025 | USD | 1,500 | SNAT    | Multi-Lateral | 2.72  | 5.83   | Aaa/AAA   | No                  | No                | No      | No    |
| US30216BGU08 | Export Development Canada    | EDC    | 24/05/2017 | 1.63   | 01/06/2020 | USD | 500   | CA      | Sub-sovereign | 2.65  | 1.36   | Aaa/AAA   | Cicero - no shading | No                | No      | No    |
| XS1209864229 | Export-Import Bank of India  | EXIMBK | 24/03/2015 | 2.75   | 01/04/2020 | USD | 500   | IN      | Sub-sovereign | 3.70  | 1.19   | Baa2/BBB- | No                  | No                | No      | No    |
| US3136AVKR90 | Fannie Mae                   | FNA    | 22/02/2017 | 2.78   | 25/02/2027 | USD | 537   | US      | ABS           | 3.30  | 7.02   | -/-       | Cicero - light      | No                | No      | No    |
| US3136AY2C66 | Fannie Mae                   | FNA    | 21/11/2017 | 2.94   | 25/09/2027 | USD | 701   | US      | ABS           | 3.33  | 7.48   | -/-       | Cicero - light      | No                | No      | No    |
| US3136AY6U29 | Fannie Mae                   | FNA    | 21/12/2017 | 3.14   | 25/11/2027 | USD | 562   | US      | ABS           | 3.36  | 7.37   | -/-       | Cicero - light      | No                | No      | No    |
| US3136B0YM24 | Fannie Mae                   | FNA    | 21/02/2018 | 2.90   | 25/01/2028 | USD | 796   | US      | ABS           | 3.39  | 7.67   | -/-       | Cicero - light      | No                | No      | No    |
| US3136B1XJ86 | Fannie Mae                   | FNA    | 09/04/2018 | 3.04   | 25/03/2028 | USD | 626   | US      | ABS           | 3.41  | 7.78   | -/-       | Cicero - light      | No                | No      | No    |
| US3136B2GX47 | Fannie Mae                   | FNA    | 22/06/2018 | 3.33   | 25/06/2028 | USD | 505   | US      | ABS           | 3.42  | 7.84   | -/-       | Cicero - light      | No                | No      | No    |
| US3136B3DE75 | Fannie Mae                   | FNA    | 24/10/2018 | 3.70   | 25/09/2030 | USD | 533   | US      | ABS           | 3.56  | 9.24   | -/-       | Cicero - light      | No                | No      | No    |
| US31572UAF30 | Fibria                       | FIBRBZ | 11/01/2017 | 5.50   | 17/01/2027 | USD | 700   | BR      | Corporates    | 5.36  | 6.27   | -/BBB-    | Sustainalytics      | No                | No      | No    |
| US39530LAB62 | Greenko Dutch                | GKOLN  | 17/07/2017 | 5.25   | 24/07/2024 | USD | 650   | IN      | Financial     | 7.63  | 4.54   | Ba2/-     | Sustainalytics      | No                | No      | No    |
| US39530XAA28 | Greenko Investment           | GRENKO | 10/08/2016 | 4.88   | 16/08/2023 | USD | 500   | IN      | Financial     | 7.69  | 3.91   | -/B+      | Sustainalytics      | No                | No      | No    |
| US44920UAG31 | Hyundai                      | HYUCAP | 07/03/2016 | 2.88   | 16/03/2021 | USD | 500   | KR      | Corporates    | 3.76  | 2.08   | Baa1/A-   | No                  | No                | No      | No    |



# B: USD-denom. (≥USD500m) green bonds

|                         |                             |        |            |        | Maturity   |     | Size  |         |               |       |       |           |                     |                   | Moody's | s S&P |
|-------------------------|-----------------------------|--------|------------|--------|------------|-----|-------|---------|---------------|-------|-------|-----------|---------------------|-------------------|---------|-------|
| ISIN                    | Issuer Name                 | Ticker | Issue Date | Coupor |            | Ссу | (mn)  | Country | Issuer Type   | Yield | Dur.  | Rating    | 2nd party opinion   | CBI certification | GBA     | GBE   |
| US45905URL07            | IBRD                        | IBRD   | 20/02/2015 | 2.13   | 03/03/2025 | USD | 600   | SNAT    | Multi-Lateral | 2.69  | 5.67  | Aaa/-     | Cicero - no shading | No                | No      | No    |
| US45905U6L39            | IBRD                        | IBRD   | 13/11/2018 | 3.13   | 20/11/2025 | USD | 600   | SNAT    | Multi-Lateral | 2.71  | 6.13  | Aaa/-     | Cicero - no shading | No                | No      | No    |
| XS1830984628            | ICBC                        | ICBCAS | 05/06/2018 | 3.06   | 14/06/2021 | USD | 500   | CN      | Financial     | 3.65  | 0.18  | A1/-      | Cicero - dark       | Yes               | No      | No    |
| XS1830985278            | ICBC                        | ICBCAS | 05/06/2018 | 3.16   | 14/06/2023 | USD | 500   | CN      | Financial     | 3.77  | 0.18  | A1/-      | Cicero - dark       | Yes               | No      | No    |
| US45950VHX73            | IFC                         | IFC    | 30/03/2016 | 2.13   | 07/04/2026 | USD | 1,200 | SNAT    | Multi-Lateral | 2.69  | 6.62  | Aaa/AAA   | Cicero - medium     | No                | No      | No    |
| US45950VLH77            | IFC                         | IFC    | 17/10/2017 | 2.00   | 24/10/2022 | USD | 1,000 | SNAT    | Multi-Lateral | 2.63  | 3.61  | Aaa/AAA   | Cicero - no shading | No                | No      | No    |
| XS1733877762            | Indian Railway              | INRCIN | 05/12/2017 | 3.84   | 13/12/2027 | USD | 500   | IN      | Sub-sovereign | 4.88  | 7.38  | Baa2/BBB- | KPMG                | Yes               | No      | No    |
| XS1898122301            | Industrial Bank             | INDUBK | 13/11/2018 | 3.49   | 20/11/2021 | USD | 600   | CN      | Financial     | 3.74  | 0.12  | Baa2/-    | Cicero - no shading | Yes               | No      | No    |
| US45685NAA46            | ING                         | INTNED | 08/11/2018 | 4.63   | 06/01/2026 | USD | 1,250 | NL      | Financial     | 4.60  | 5.88  | Baa1/A-   | Oekom               | Yes               | No      | No    |
| US461070AP91            | Interstate Power & Light Co | LNT    | 19/09/2018 | 4.10   | 26/09/2028 | USD | 500   | US      | Corporates    | 3.88  | 7.72  | Baa1/A-   | No                  | No                | No      | No    |
| US46128MAJ09            | Inversiones CMPC            | CMPCCI | 30/03/2017 | 4.38   | 04/04/2027 | USD | 500   | CL      | Corporates    | 5.08  | 6.72  | Baa3/BBB- | Sustainalytics      | No                | No      | No    |
| US48305QAC78            | Kaiser Foundation Hospitals | KPERM  | 25/04/2017 | 3.15   | 01/05/2027 | USD | 575   | US      | Corporates    | 3.62  | 7.18  | -/AA-     | Sustainalytics      | No                | No      | No    |
| US500769GF56            | KFW                         | KFW    | 07/10/2014 | 1.75   | 15/10/2019 | USD | 1,500 | DE      | Sub-sovereign | 2.69  | 0.75  | Aaa/AAA   | Cicero - dark       | No                | No      | No    |
| US500769GU24            | KFW                         | KFW    | 10/11/2015 | 1.88   | 30/11/2020 | USD | 1,000 | DE      | Sub-sovereign | 2.65  | 1.84  | Aaa/AAA   | Cicero - dark       | No                | No      | No    |
| US500769HD99            | KFW                         | KFW    | 22/11/2016 | 2.00   | 30/11/2021 | USD | 1,500 | DE      | Sub-sovereign | 2.62  | 2.78  | Aaa/AAA   | Cicero - dark       | No                | No      | No    |
| US500769HP20            | KfW                         | KFW    | 27/09/2017 | 2.00   | 29/09/2022 | USD | 1,000 | DE      | Sub-sovereign | 2.65  | 3.54  | Aaa/AAA   | Cicero - dark       | No                | No      | No    |
| US49835LAB71            | klabin Finance              | KLAB   | 12/09/2017 | 4.88   | 19/09/2027 | USD | 500   | BR      | Corporates    | 6.27  | 6.78  | -/BB+     | Sustainalytics      | No                | No      | No    |
| US50048MBX74            | Kommunalbanken              | KBN    | 04/02/2015 | 2.13   | 11/02/2025 | USD | 500   | NO      | Sub-sovereign | 2.79  | 5.61  | Aaa/AAA   | Cicero - no shading | No                | No      | No    |
| US50048MCD02            | Kommunalbanken              | KBN    | 19/10/2016 | 1.38   | 26/10/2020 | USD | 500   | NO      | Sub-sovereign | 2.68  | 1.75  | Aaa/AAA   | Cicero - no shading | No                | No      | No    |
| US50046PAU93            | Kommuninvest                | KOMINS | 15/03/2016 | 1.50   | 23/04/2019 | USD | 600   | SE      | Sub-sovereign | 2.63  | 0.29  | Aaa/AAA   | Cicero - medium     | No                | No      | No    |
| US50049GAB86            | Kommuninvest                | KOMINS | 16/05/2017 | 1.88   | 01/06/2021 | USD | 500   | SE      | Sub-sovereign | 2.66  | 2.32  | Aaa/AAA   | Cicero - medium     | No                | No      | No    |
| US50064YAN31            | Korea Hydro & Nuclear Power | KOHNPW | 19/07/2018 | 3.75   | 25/07/2023 | USD | 600   | KR      | Corporates    | 3.54  | 4.08  | Aa2/AA    | Sustainalytics      | No                | No      | No    |
| US59284MAA27            | Mexico City Airport Trust   | MEXCAT | 22/09/2016 | 4.25   | 31/10/2026 | USD | 1,000 | MX      | Corporates    | 6.15  | 6.39  | Baa1/BBB+ | Sustainalytics      | No                | GB1     | No    |
| US59284MAB00            | Mexico City Airport Trust   | MEXCAT | 22/09/2016 | 5.50   | 31/10/2046 | USD | 1,000 | MX      | Corporates    | 6.62  | 12.96 | Baa1/BBB+ | Sustainalytics      | No                | GB1     | No    |
| US59284MAC82            | Mexico City Airport Trust   | MEXCAT | 13/09/2017 | 3.88   | 30/04/2028 | USD | 1,000 | MX      | Corporates    | 5.77  | 7.50  | Baa1/BBB+ | Sustainalytics      | No                | GB1     | E1    |
| US59284MAD65            | Mexico City Airport Trust   | MEXCAT | 13/09/2017 | 5.50   | 31/07/2047 | USD | 3,000 | MX      | Corporates    | 6.61  | 12.88 | Baa1/BBB+ | Sustainalytics      | No                | GB1     | E1    |
| US595620AS49            | MidAmerican Energy          | BRKHEC | 29/01/2018 | 3.65   | 01/08/2048 | USD | 700   | US      | Corporates    | 4.10  | 17.21 | Aa2/A+    | Deloitte            | No                | No      | No    |
| US606822AH76            | Mitsubishi UFJ              | MUFG   | 06/09/2016 | 2.53   | 13/09/2023 | USD | 500   | JP      | Financial     | 3.51  | 4.32  | A1/A-     | Sustainalytics      | No                | No      | No    |
| XS1509084775            | MTR Corp                    | MTRC   | 24/10/2016 | 2.50   | 02/11/2026 | USD | 600   | HK      | Corporates    | 3.55  | 6.96  | Aa2/AA+   | Sustainalytics      | No                | No      | No    |
| US62630CAH43            | Municipality Finance        | KUNTA  | 27/09/2016 | 1.38   | 21/09/2021 | USD | 500   | FI      | Sub-sovereign | 2.69  | 2.61  | Aa1/AA+   | Cicero - no shading | No                | No      | No    |
| US629598AS28            | Nacional Financiera, S.N.C. | NAFIN  | 29/10/2015 | 3.38   | 05/11/2020 | USD | 500   | MX      | Sub-sovereign | 4.00  | 1.74  | A3/-      | Sustainalytics      | No                | No      | No    |
| US63254ABA51            | National Australia Bank     | NAB    | 11/06/2018 | 3.63   | 20/06/2023 | USD | 750   | AU      | Financial     | 3.55  | 4.07  | Aa3/AA-   | No                  | Yes               | No      | No    |
| XS1587035996            | National Bank of Abu Dhabi  | FABUH  | 27/03/2017 | 3.00   | 30/03/2022 | USD | 587   | AE      | Financial     | 3.94  | 3.01  | Aa3/AA-   | Vigeo Eiris         | No                | No      | No    |
| US65562QAW50            | Nordic Investment Bank      | NIB    | 23/09/2014 | 2.25   | 30/09/2021 | USD | 500   | SNAT    | Multi-Lateral | 2.64  | 2.61  | Aaa/AAA   | Cicero - no shading | No                | No      | No    |
| US63983TBB08            | NWB Bank                    |        | 18/03/2016 | 2.38   | 24/03/2026 | USD | 1,250 | NL      | Sub-sovereign | 2.86  | 6.52  | Aaa/AAA   | Cicero - no shading | No                | No      | No    |
| US63983TBK07            | NWB Bank                    |        | 07/11/2017 | 2.13   | 15/11/2021 | USD | 500   | NL      | Sub-sovereign | 2.69  | 2.74  | Aaa/AAA   | Cicero - no shading | No                | No      | No    |
| US63983TBN46            | NWB Bank                    |        | 15/11/2018 | 3.00   | 21/12/2021 | USD | 1,000 | NL      | Sub-sovereign | 2.69  | 2.80  | Aaa/AAA   | Cicero - no shading | No                | No      | No    |
| US63983TBP93            | NWB Bank                    |        | 27/11/2018 | 3.13   | 05/12/2022 | USD | 500   | NL      | Sub-sovereign | 2.73  | 3.65  | Aaa/AAA   | Cicero - no shading | No                | No      | No    |
| US71567PAJ93            | Perusahaan Penerbit         | INDOIS | 22/02/2018 | 3.75   | 01/03/2023 | USD | 1,250 | ID      | Sub-sovereign | 4.23  | 3.75  | Baa2/BBB- | Cicero - medium     | No                | No      | No    |
| US843646AS92            | Southern Power              | SO     | 10/11/2016 | 1.95   | 15/12/2019 | USD | 600   | US      | Corporates    | 3.44  | 0.91  | Baa1/BBB+ | Deloitte            | No                | No      | No    |
| US843646AM23            | Southern Power              | SO     | 12/11/2015 | 4.15   | 01/12/2025 | USD | 500   | US      | Corporates    | 4.28  | 5.91  | Baa1/BBB+ | No                  | No                | No      | No    |
| US85511XAC48            | Star Energy                 | STAREN | 18/04/2018 | 6.75   | 24/04/2033 | USD | 580   | ID      | Corporates    | 7.78  | 5.91  | Ba3/-     | Carbon Trust        | No                | No      | No    |
| XS1856795510            | State Bank of India         | SBIIN  | 19/09/2018 | 4.50   | 28/09/2023 | USD | 650   | IN      | Financial     | 4.25  | 4.17  | Baa2/BBB- | KPMG                | Yes               | No      | No    |
| US865622BY94            | Sumitomo Mitsui             | SUMIBK | 14/10/2015 | 2.45   | 20/10/2020 | USD | 500   | JP      | Financial     | 3.24  | 1.72  | A1/A      | No                  | No                | No      | No    |
| US05674XAA90            | Suzano                      | SUZANO | 07/07/2016 | 5.75   | 14/07/2026 | USD | 700   | BR      | Corporates    | 5.34  | 5.90  | -/BBB-    | No                  | No                | No      | No    |
| US00254EMD12            | Swedish Export Credit       | SEK    | 16/06/2015 | 1.88   | 23/06/2020 | USD | 500   | SE      | Sub-sovereign | 2.70  | 1.42  | Aa1/AA+   | Cicero - no shading | No                | No      | No    |
| XS1743657683            | Swire Properties            | SWIPRO | 03/01/2018 | 3.50   | 10/01/2028 | USD | 500   | HK      | Corporates    | 4.14  | 7.49  | A2/-      | Sustainalytics      | No                | No      | No    |
| US89114QBT40            | Toronto-Dominion Bank       | TD     | 07/09/2017 | 1.85   | 11/09/2020 | USD | 1,000 | CA      | Financial     | 2.99  | 1.62  | Aa1/AA-   | DNV-GL              | No                | No      | No    |
| Source: Dealogic, Bloon | nberg, HSBC                 |        |            |        |            |     |       |         |               |       |       |           |                     |                   |         |       |

HSBC (X)

# <sup>⊗</sup> C: Other currency (≥USD500m equiv.) green bonds

|              |  |        |            |        |               |     | Size   |         |               |       |      |         |                     | CBI           | Moody |     |
|--------------|--|--------|------------|--------|---------------|-----|--------|---------|---------------|-------|------|---------|---------------------|---------------|-------|-----|
| ISIN         | Issuer Name                            | Ticker |            | Coupon | Maturity Date | Ссу | (mn)   | Country | / Issuer Type | Yield | Dur. | Rating  | 2nd party opinion   | certification | GBA   | GBE |
| CND10000G602 | Agricultural Development Bank of China | ADBCH  | 21/12/2016 | 3.79   | 23/12/2019    | CNY | 10,000 | CN      | Sub-sovereign | 2.79  | 0.93 | -/-     | CECEP               | No            | No    | No  |
| CND10000H6B4 | Bank of Beijing                        | BOBJ   | 17/04/2017 | 4.30   | 19/04/2020    | CNY | 12,000 | CN      | Financial     | 3.90  | 1.20 | -/-     | EY                  | No            | No    | No  |
| CND10000F3J6 | Bank of Communications                 | BOCOM  | 18/11/2016 | 2.94   | 22/11/2019    | CNY | 10,000 | CN      | Financial     | 3.25  | 0.85 | -/-     | Deloitte            | No            | No    | No  |
| CND10000F3H0 | Bank of Communications                 | BOCOM  | 18/11/2016 | 3.25   | 22/11/2021    | CNY | 20,000 | CN      | Financial     | 3.49  | 2.69 | -/-     | Deloitte            | No            | No    | No  |
| CND100009Z36 | Bank of Jiangxi                        | NANCHB | 12/07/2016 | 3.41   | 14/07/2019    | CNY | 3,500  | CN      | Financial     | 3.34  | 0.50 | -/-     | No                  | No            | No    | No  |
| CND10000H8W6 | Bank of Najing                         | NANJBK | 25/04/2017 | 4.40   | 27/04/2020    | CNY | 4,000  | CN      | Financial     | 3.60  | 1.21 | -/-     | EY                  | No            | No    | No  |
| CND100009HB1 | Bank of Qingdao                        | QDBANK | 10/03/2016 | 3.25   | 14/03/2019    | CNY | 3,500  | CN      | Financial     | 3.48  | 0.18 | -/-     | No                  | No            | No    | No  |
| CND10000H8X4 | China Development Bank                 | SDBC   | 27/04/2017 | 4.19   | 02/05/2022    | CNY | 10,000 | CN      | Sub-sovereign | 3.47  | 2.98 | -/-     | PwC                 | No            | No    | No  |
| CA12593CAF82 | CPPIB Capital                          | CPPIBC | 13/06/2018 | 3.00   | 15/06/2028    | CAD | 1,500  | CA      | Financial     | 2.78  | 8.17 | Aaa/AAA | Cicero - medium     | No            | No    | No  |
| XS1051861851 | European Investment Bank               | EIB    | 27/03/2014 | 2.25   | 07/03/2020    | GBP | 1,800  | SNAT    | Multi-Lateral | 0.94  | 1.12 | Aaa/AAA | No                  | No            | No    | No  |
| AU3CB0249787 | European Investment Bank               | EIB    | 03/01/2018 | 2.70   | 12/01/2023    | AUD | 750    | SNAT    | Multi-Lateral | 2.41  | 3.78 | Aaa/AAA | No                  | No            | No    | No  |
| US29878TCX00 | European Investment Bank               | EIB    | 10/01/2018 | 2.38   | 18/01/2023    | CAD | 700    | SNAT    | Multi-Lateral | 2.20  | 3.78 | Aaa/-   | No                  | No            | No    | No  |
| CND100009FT7 | Industrial Bank                        | INDUBK | 28/01/2016 | 2.95   | 29/01/2019    | CNY | 10,000 | CN      | Financial     | 2.60  | 0.06 | -/-     | No                  | No            | No    | No  |
| CND100009ZH0 | Industrial Bank                        | INDUBK | 15/07/2016 | 3.20   | 18/07/2019    | CNY | 20,000 | CN      | Financial     | 3.52  | 0.51 | -/-     | No                  | No            | No    | No  |
| CND10000F3W9 | Industrial Bank                        | INDUBK | 16/11/2016 | 3.40   | 17/11/2021    | CNY | 20,000 | CN      | Financial     | 3.51  | 2.67 | -/-     | No                  | No            | No    | No  |
| XS1268337844 | KFW                                    | KFW    | 23/07/2015 | 1.63   | 05/06/2020    | GBP | 1,000  | DE      | Sub-sovereign | 1.00  | 1.37 | Aaa/AAA | Cicero - dark       | No            | No    | No  |
| XS1764081110 | KFW                                    | KFW    | 31/01/2018 | 1.38   | 02/02/2028    | SEK | 5,000  | DE      | Sub-sovereign | 1.10  | 8.40 | Aaa/AAA | Cicero - no shading | No            | No    | No  |
| XS1508534861 | Kommuninvest                           | KOMINS | 21/10/2016 | 0.00   | 05/05/2020    | SEK | 5,000  | SE      | Sub-sovereign | -0.13 | 1.32 | Aaa/AAA | Cicero - medium     | No            | No    | No  |
| XS1824244807 | Landshypotek Bank                      | LANHYP | 16/05/2018 | 0.75   | 25/05/2023    | SEK | 5,250  | SE      | Financial     | 0.67  | 4.28 | -/AAA   | Cicero - dark       | No            | No    | No  |
| AU3SG0001878 | New South Wales Treasury Corp          | NSWTC  | 09/11/2018 | 3.00   | 15/11/2028    | AUD | 1,800  | AU      | Sub-sovereign | 2.75  | 8.46 | Aaa/AAA | EY                  | Yes           | No    | No  |
| CA68323ADL58 | Province of Ontario                    | ONT    | 22/01/2016 | 1.95   | 27/01/2023    | CAD | 1,550  | CA      | Sub-sovereign | 2.34  | 3.83 | Aa2/A+  | Cicero - no shading | No            | No    | No  |
| CA68323AER10 | Province of Ontario                    | ONT    | 25/01/2018 | 2.65   | 05/02/2025    | CAD | 1,000  | CA      | Sub-sovereign | 2.53  | 5.52 | Aa2/A+  | Cicero - no shading | No            | No    | No  |
| AU000XQLQAD1 | Queensland Treasury                    | QTC    | 15/03/2017 | 3.00   | 22/03/2024    | AUD | 750    | AU      | Sub-sovereign | 2.39  | 4.76 | Aa1/AA+ | DNV-GL              | Yes           | No    | No  |
| CND100009FS9 | Shanghai Pudong Development Bank       | SHANPU | 27/01/2016 | 2.95   | 29/01/2019    | CNY | 20,000 | CN      | Financial     | 2.52  | 0.06 | -/-     | No                  | No            | No    | No  |
| CND100009JH4 | Shanghai Pudong Development Bank       | SHANPU | 25/03/2016 | 3.20   | 29/03/2021    | CNY | 15,000 | CN      | Financial     | 3.35  | 2.06 | -/-     | No                  | No            | No    | No  |
| CND100009ZG2 | Shanghai Pudong Development Bank       | SHANPU | 14/07/2016 | 3.40   | 18/07/2021    | CNY | 15,000 | CN      | Financial     | 3.70  | 2.34 | -/-     | No                  | No            | No    | No  |
| CND10000C3W2 | State Grid Corporation of China        | CHGRID | 19/10/2016 | 2.80   | 20/10/2019    | CNY | 5,000  | CN      | Corporates    | 3.49  | 0.76 | -/-     | No                  | No            | No    | No  |
| CND10000C3X0 | State Grid Corporation of China        | CHGRID | 19/10/2016 | 2.99   | 20/10/2021    | CNY | 5,000  | CN      | Corporates    | 3.72  | 2.60 | -/-     | No                  | No            | No    | No  |
| XS1222743061 | Transport for London                   | TRANLN | 17/04/2015 | 2.13   | 24/04/2025    | GBP | 400    | GB      | Corporates    | 1.83  | 5.77 | Aa3/AA- | DNV-GL              | No            | No    | No  |

# D: Corporate green bonds, by use of proceeds

| D. 00190     | rate gre     | en bonds, by d               |          |        |            |          |             |         |                       | Ð    | Ŀ     | o     | -   |     | ified       | JV<br>Jcy            | Ja<br>Ja | Mgt       | rbon<br>Ngs             | rbon<br>ort             | try<br>Labor | teriais         |
|--------------|--------------|------------------------------|----------|--------|------------|----------|-------------|---------|-----------------------|------|-------|-------|-----|-----|-------------|----------------------|----------|-----------|-------------------------|-------------------------|--------------|-----------------|
|              |              |                              |          |        | Maturity   |          | Outstanding | Outst.  |                       | Wind | Solar | Hydro | Geo | Bio | Unspecified | Energy<br>efficiency | Water    | Waste Mgt | Low carbon<br>buildings | Low carbon<br>transport | Forestry     | Green materials |
| ISIN         | Pricing Date |                              | Ticker   | Coupon |            | Currency | (LCLmn)     | (USDmn) | Sector                |      |       |       |     |     |             |                      |          |           |                         |                         |              | <u>و</u>        |
| FR0011637586 | 20/11/2013   | EDF                          | EDF      | 2.25   | 27/04/2021 | EUR      | 1,400       | 1,881   | Utilities             | Y    | Y     |       |     | Y   |             |                      |          |           |                         |                         |              |                 |
| XS1038708522 | 19/02/2014   | Unibail-Rodamco-Westfield    | ULFP     | 2.5    | 26/02/2024 | EUR      | 750         | 1,030   | Real Estate           |      |       |       |     |     |             | Y                    |          |           | Y                       |                         |              |                 |
| XS1057055060 | 08/04/2014   | Iberdrola International BV   | IBESM    | 2.5    | 24/10/2022 | EUR      | 750         | 1,035   | Utilities             | Y    | Y     | Y     | Y   |     |             | Y                    |          |           |                         |                         |              |                 |
| FR0011911239 | 12/05/2014   | GDF Suez SA                  | ENGIFP   | 1.375  | 19/05/2020 | EUR      | 1,200       | 1,651   | Utilities             | Y    |       | Y     |     | Y   |             | Y                    |          |           |                         |                         |              |                 |
| FR0011911247 | 12/05/2014   | GDF Suez SA                  | ENGIFP   | 2.375  | 19/05/2026 | EUR      | 1,300       | 1,788   | Utilities             | Y    |       | Y     |     | Y   |             | Y                    |          |           |                         |                         |              |                 |
| XS1084043451 | 26/06/2014   | Hera SpA                     | HERIM    | 2.375  | 04/07/2024 | EUR      | 500         | 681     | Utilities             |      | Y     |       |     | Y   |             | Y                    | Y        | Y         |                         |                         |              |                 |
| XS1140300663 | 13/11/2014   | Verbund AG                   | VERAV    | 1.5    | 20/11/2024 | EUR      | 500         | 624     | Utilities             | Y    |       | Y     |     |     |             |                      |          |           |                         |                         |              |                 |
| XS1197336263 | 04/03/2015   | Vestas Wind Systems A/S      | VWSDC    | 2.75   | 11/03/2022 | EUR      | 500         | 554     | Utilities             | Y    |       |       |     |     |             |                      |          |           |                         |                         |              |                 |
| XS1218319702 | 08/04/2015   | Unibail-Rodamco-Westfield    | ULFP     | 1      | 14/03/2025 | EUR      | 500         | 539     | Industrials           |      |       |       |     |     |             | Y                    |          |           | Y                       |                         |              |                 |
| XS1222743061 | 17/04/2015   | Transport for London - TfL   | TRANLN   | 2.125  | 24/04/2025 | GBP      | 400         | 598     | Real Estate           |      |       |       |     |     |             | Y                    |          |           |                         | Y                       |              |                 |
| XS1241581179 | 28/05/2015   | TenneT Holding BV            | TENN     | 0.875  | 04/06/2021 | EUR      | 500         | 547     | Industrials           | Y    |       |       |     |     |             |                      |          |           |                         |                         |              |                 |
| XS1241581096 | 28/05/2015   | TenneT Holding BV            | TENN     |        | 04/06/2027 | EUR      | 500         | 547     | Utilities             | Y    |       |       |     |     |             |                      |          |           |                         |                         |              |                 |
| XS1242327168 | 29/05/2015   | BRF SA                       | BRFSBZ   | 2.75   | 03/06/2022 | EUR      | 500         | 549     | Utilities             | Y    | Y     | Y     |     | Y   |             | Y                    | Y        | Y         |                         |                         | ΥY           | 1               |
| US25389JAL08 | 18/06/2015   | Digital Realty Trust LP      | DLR      | 3.95   | 01/07/2022 | USD      | 500         | 500     | Consumer, Cyclical    |      |       |       |     |     |             |                      |          |           | Y                       |                         |              |                 |
| US268317AS33 | 07/10/2015   | EDF                          | EDF      | 3.625  | 13/10/2025 | USD      | 1,250       | 1,250   | Real Estate           |      |       |       |     |     | Y           |                      |          |           |                         |                         |              |                 |
| US843646AM23 | 12/11/2015   | Southern Power Co            | SO       | 4.15   | 01/12/2025 | USD      | 500         | 500     | Utilities             | Y    | Y     |       |     |     |             |                      |          |           |                         |                         |              |                 |
| US037833BU32 | 16/02/2016   | Apple Inc                    | AAPL     | 2.85   | 23/02/2023 | USD      | 1,500       | 1,500   | Utilities             | Y    | Y     | Y     | Y   | Y   |             | Y                    | Y        | Y         | Y                       |                         | Y            | 1               |
| US44920UAG31 | 07/03/2016   | Hyundai Capital Services Ind | CHYUCAP  | 2.875  | 16/03/2021 | USD      | 500         | 500     | Industrials           |      |       |       |     |     |             |                      |          |           |                         | Y                       |              |                 |
| XS1398476793 | 14/04/2016   | Iberdrola International BV   | IBESM    | 1.125  | 21/04/2026 | EUR      | 1,000       | 1,127   | Consumer, Cyclical    | Υ    | Y     | Y     | Y   |     |             | Y                    |          |           |                         |                         |              |                 |
| FR0013170834 | 09/05/2016   | Fonciere des Regions         | COVFP    | 1.875  | 20/05/2026 | EUR      | 500         | 569     | Utilities             |      |       |       |     |     |             | Y                    |          | Y         |                         |                         |              |                 |
| XS1432384664 | 06/06/2016   | TenneT Holding BV            | TENN     | 1      | 13/06/2026 | EUR      | 500         | 568     | Real Estate           | Υ    |       |       |     |     |             |                      |          |           |                         |                         |              |                 |
| XS1432384409 | 06/06/2016   | TenneT Holding BV            | TENN     | 1.875  | 13/06/2036 | EUR      | 500         | 568     | Utilities             | Υ    |       |       |     |     |             |                      |          |           |                         |                         |              |                 |
| XS1434560642 | 13/06/2016   | Southern Power Co            | SO       | 1      | 20/06/2022 | EUR      | 600         | 678     | Utilities             | Y    | Y     |       |     |     |             |                      |          |           |                         |                         |              |                 |
| XS1435056426 | 13/06/2016   | Southern Power Co            | SO       | 1.85   | 20/06/2026 | EUR      | 500         | 565     | Utilities             | Y    | Y     |       |     |     |             |                      |          |           |                         |                         |              |                 |
| XS1490726590 | 08/09/2016   | Iberdrola International BV   | IBESM    | 0.375  | 15/09/2025 | EUR      | 700         | 788     | Real Estate           | Υ    | Y     | Y     | Y   |     |             | Y                    |          |           |                         |                         |              |                 |
| US59284MAA27 | 22/09/2016   | Mexico City Airport Trust    | MEXCAT   | 4.25   | 31/10/2026 | USD      | 1,000       | 1,000   | Utilities             |      |       |       |     |     |             | Y                    |          |           |                         |                         |              |                 |
| US59284MAB00 | 22/09/2016   | Mexico City Airport Trust    | MEXCAT   | 5.5    | 31/10/2046 | USD      | 1,000       | 1,000   | Industrials           |      |       |       |     |     |             | Y                    |          |           |                         |                         |              |                 |
| FR0013213295 | 06/10/2016   | EDF                          | EDF      | 1      | 13/10/2026 | EUR      | 1,750       | 1,951   | Industrials           | Y    | Y     |       |     | Y   |             |                      |          |           |                         |                         |              |                 |
| XS1505568136 | 10/10/2016   | TenneT Holding BV            | TENN     | 1.25   | 24/10/2033 | EUR      | 500         | 557     | Utilities             | Y    |       |       |     |     |             |                      |          |           |                         |                         |              |                 |
| CND10000C3W2 | 19/10/2016   | State Grid Corp of China     | CHGRID   | 2.8    | 20/10/2019 | CNY      | 5,000       | 743     | Utilities             | Y    |       |       |     |     |             |                      |          |           |                         |                         |              |                 |
| CND10000C3X0 | 19/10/2016   | State Grid Corp of China     | CHGRID   | 2.99   | 20/10/2021 | CNY      | 5,000       | 743     | Utilities             | Y    |       |       |     |     |             |                      |          |           |                         |                         |              |                 |
| XS1509084775 | 24/10/2016   | MTR Corp (CI) Ltd            | MTRC     | 2.5    | 02/11/2026 | USD      | 600         | 600     | Utilities             |      |       |       |     |     |             |                      |          |           | Y                       | Y                       |              |                 |
| US843646AS92 | 10/11/2016   | Southern Power Co            | SO       | 1.95   | 15/12/2019 | USD      | 600         | 600     | Industrials           | Y    | Y     |       |     |     |             |                      |          |           |                         |                         |              |                 |
| XS1527758145 | 24/11/2016   | Iberdrola Finanzas SAU       | IBESM    | 1      | 07/03/2024 | EUR      | 750         | 792     | Utilities             | Y    | Y     | Y     | Y   |     |             | Y                    |          |           |                         |                         |              |                 |
| US31572UAF30 | 11/01/2017   | Fibria Overseas Finance Ltd  | I FIBRBZ | 5.5    | 17/01/2027 | USD      | 700         | 700     | Utilities             |      |       |       |     | Y   |             |                      | Y        | Y         |                         |                         | Y            |                 |
| XS1550149204 | 09/01/2017   | ENEL                         | ENELIM   | 1      | 16/09/2024 | EUR      | 1,250       | 1,322   | Basic Materials       | Y    | Y     | Y     |     |     |             | Y                    |          |           |                         |                         |              |                 |
| XS1575444622 | 28/02/2017   | Iberdrola Finanzas SAU       | IBESM    | 1      | 07/03/2025 | EUR      | 1,000       | 1,058   | Utilities             | Y    | Y     | Y     | Y   |     |             | Y                    |          |           |                         |                         |              |                 |
| FR0013245859 | 15/03/2017   | ENGIE SA                     | ENGIFP   | 0.875  | 27/03/2024 | EUR      | 700         | 751     | Utilities             |      |       |       |     |     |             | Y                    |          |           |                         |                         |              |                 |
| FR0013245867 | 15/03/2017   | ENGIE SA                     | ENGIFP   | 1.5    | 27/03/2028 | EUR      | 800         | 859     | Utilities             |      |       |       |     |     |             | Y                    |          |           |                         |                         |              |                 |
| XS1591694481 | 29/03/2017   | TenneT Holding BV            | TENN     | 2.995  | Perp       | EUR      | 1,100       | 1,184   | Utilities             | Y    |       |       |     |     |             |                      |          |           |                         |                         |              |                 |
| US46128MAJ09 | 30/03/2017   | Inversiones CMPC SA          | CMPCCI   | 4.375  | 04/04/2027 | USD      | 500         | 500     | Utilities             |      |       |       |     |     |             | Y                    | Y        |           |                         |                         | Y            |                 |
| US48305QAC78 | 25/04/2017   | Kaiser Foundation Hospitals  |          | 3.15   | 01/05/2027 | USD      | 575         | 575     | Basic Materials       |      |       |       |     |     |             | Ŷ                    | Ý        | Y         | Y                       |                         | Y            | 1               |
| XS1613140489 | 09/05/2017   | Repsol                       | REPSM    | 0.5    | 23/05/2022 | EUR      | 500         |         | onsumer, Non-cyclical |      |       |       |     |     |             | Ŷ                    |          |           |                         |                         |              |                 |
| XS1577956789 | 14/06/2017   | Three Gorges                 | YANTZE   | 1.3    | 21/06/2024 | EUR      | 650         | 729     | Energy                |      |       | Y     |     |     |             |                      |          |           |                         |                         |              |                 |
| XS1632897762 | 12/06/2017   | TenneT Holding BV            | TENN     | 0.75   | 26/06/2025 | EUR      | 500         | 560     |                       | Y    |       |       |     |     |             |                      |          |           |                         |                         |              |                 |
| XS1632897929 | 12/06/2017   | TenneT Holding BV            | TENN     | 1.375  | 26/06/2029 | EUR      | 500         | 560     |                       | Ý    |       |       |     |     |             |                      |          |           |                         |                         |              |                 |
|              |              |                              |          |        |            |          | 000         |         | 0 4.1.000             |      |       |       |     |     |             |                      |          |           |                         |                         |              |                 |

FIXED INCOME • CREDIT 9 January 2019

HSBC

# **D: Corporate green bonds, by use of proceeds**

|                              | 0            | en bonus, by u                | •      |               |                  |          |                        |                   |                    | Wind   | Solar  | Hydro | Geo | Bio | Unspecified | Energy<br>efficiency | Water | Waste Mgt | Low carbon<br>buildings | -ow carbon<br>transport | Forestry<br>Green materials |
|------------------------------|--------------|-------------------------------|--------|---------------|------------------|----------|------------------------|-------------------|--------------------|--------|--------|-------|-----|-----|-------------|----------------------|-------|-----------|-------------------------|-------------------------|-----------------------------|
| ISIN                         | Pricing Date | Company                       | Ticker | Coupon        | Maturity<br>Date | Currency | Outstanding<br>(LCLmn) | Outst.<br>(USDmn) | Sector             |        |        |       |     |     | 'n          | e –                  |       | Ä         | ق وَ                    | r o                     | Gree F                      |
| US037833CX61                 | 13/06/2017   | Apple Inc                     | AAPL   | 3             | 20/06/2027       | USD      | 1,000                  | 1,000             | Utilities          | Y      | Y      | Y     | Y   | Y   |             | Y                    | Y     | Y         | Y                       |                         | Y                           |
| ES0200002022                 | 28/06/2017   | Adif Alta Velocidad           | ADIFAL | 0.8           | 05/07/2023       | EUR      | 600                    | 683               | Industrials        |        |        |       |     |     |             | Y                    |       |           |                         | Y                       |                             |
| US05502JAA88                 | 27/07/2017   | Azure Power Energy Ltd        | AZUPOE | 5.5           | 03/11/2022       | USD      | 500                    | 500               | Industrials        |        | Y      |       |     |     |             |                      |       |           |                         |                         |                             |
| FR0013281755                 | 04/09/2017   | Icade SA                      | ICADFP | 1.5           | 13/09/2027       | EUR      | 600                    | 714               | Utilities          |        |        |       |     |     |             | Y                    |       | Y         |                         |                         |                             |
| XS1676952481                 | 30/08/2017   | SSE plc                       | SSELN  | 0.875         | 06/09/2025       | EUR      | 600                    | 713               | Real Estate        | Y      |        |       |     |     |             |                      |       |           |                         |                         |                             |
| XS1682538183                 | 06/09/2017   | Iberdrola Finanzas SAU        | IBESM  | 1.25          | 13/09/2027       | EUR      | 750                    | 894               | Utilities          | Y      | Y      | Y     | Y   |     |             | Y                    |       |           |                         |                         |                             |
| US49835LAB71                 | 12/09/2017   | klabin Finance SA             | KLAB   | 4.875         | 19/09/2027       | USD      | 500                    | 500               | Utilities          |        |        |       |     |     | Y           |                      |       |           |                         |                         |                             |
| US59284MAC82                 | 13/09/2017   | Mexico City Airport Trust     | MEXCAT | 3.875         | 30/04/2028       | USD      | 1,000                  | 1,000             | Basic Materials    |        |        |       |     |     |             | Y                    | Y     | Y         | Y                       |                         |                             |
| US59284MAD65                 | 13/09/2017   | Mexico City Airport Trust     | MEXCAT | 5.5           | 31/07/2047       | USD      | 3,000                  | 3,000             | Industrials        |        |        |       |     |     |             | Y                    | Y     | Y         | Y                       |                         |                             |
| FR0013284247                 | 19/09/2017   | ENGIE SA                      | ENGIFP | 0.375         | 28/02/2023       | EUR      | 500                    | 600               |                    | Y      |        | Y     |     | Y   |             | Y                    |       |           |                         |                         |                             |
| FR0013284254                 | 19/09/2017   | ENGIE SA                      | ENGIFP | 1.375         | 28/02/2029       | EUR      | 750                    | 900               | Utilities          | Y      |        | Y     |     | Y   |             | Y                    |       |           |                         |                         |                             |
| XS1704789590                 | 17/10/2017   | IREN SpA                      | IREIM  | 1.5           | 24/10/2027       | EUR      | 500                    | 588               | Utilities          |        | Y      | Ŷ     |     |     |             | Ŷ                    | Y     | Y         |                         |                         |                             |
| XS1702729275                 | 12/10/2017   | innogy Finance BV             | IGYGY  | 1.25          | 19/10/2027       | EUR      | 850                    | 1,006             | Utilities          | Y      | Ý      | Ŷ     | Y   |     |             | Ŷ                    | •     | •         |                         | Y                       |                             |
| XS1718393439                 | 08/11/2017   | Gas Natural Fenosa            | NTGYSM | 0.875         | 15/05/2025       | EUR      | 800                    | 928               | Utilities          | Ý      | Ý      |       |     |     |             |                      |       |           |                         |                         |                             |
| XS1720639779                 | 14/11/2017   | Toyota Motor Credit Corp      | TOYOTA | 0.075         | 21/07/2021       | EUR      | 600                    | 708               | Utilities          |        |        |       |     |     |             | Y                    |       |           |                         |                         |                             |
| XS1720039779<br>XS1721244371 | 14/11/2017   | Iberdrola International BV    | IBESM  | 1.875         | Perp             | EUR      | 1,000                  | 1,180             | Consumer, Cyclical | Y      |        | Y     |     |     |             |                      |       |           |                         |                         |                             |
| XS1720192696                 | 16/11/2017   | Orsted A/S                    | ORSTED | 2.25          | 24/11/3017       | EUR      | 500                    | 589               | Utilities          |        |        |       |     |     | v           |                      |       |           |                         |                         |                             |
|                              |              |                               | ORSTED |               |                  | EUR      |                        | 883               | Utilities          |        |        |       |     |     | Y           |                      |       |           |                         |                         |                             |
| XS1721760541                 | 16/11/2017   | Orsted A/S                    | AGR    | 1.5           | 26/11/2029       | USD      | 750                    | 600               |                    | V      | Y      |       |     |     | T           | Y                    |       |           |                         |                         |                             |
| US05351WAA18                 | 16/11/2017   | Avangrid Inc                  |        | 3.15<br>1.625 | 01/12/2024       |          | 600                    |                   | Utilities          | Y<br>Y | ř<br>Y |       |     |     |             | Ŷ                    |       |           |                         |                         |                             |
| XS1725553066                 | 04/12/2017   | CGNPC International Ltd       | CHGDNU |               | 11/12/2024       | EUR      | 500                    | 593               | Utilities          | Ť      | Ŷ      |       |     |     |             |                      |       |           |                         | V                       |                             |
| XS1732400319                 | 30/11/2017   | Ferrovie dello Stato Italiane | FERROV | 0.875         | 07/12/2023       | EUR      | 600                    | 714               | Utilities          |        | V      | V     |     |     |             |                      |       |           |                         | Y                       |                             |
| XS1750986744                 | 09/01/2018   | ENEL                          | ENELIM | 1.125         | 16/09/2026       | EUR      | 1,250                  | 1,492             | Industrials        | Y      | Y      | Y     | Y   |     |             |                      |       |           |                         |                         |                             |
| FR0013310505                 | 10/01/2018   | ENGIE SA                      | ENGIFP | 1.375         | Perp             | EUR      | 1,000                  | 1,195             | Utilities          | Y      | Y      | Y     | Y   | Y   |             |                      |       |           |                         |                         |                             |
| XS1794209459                 | 15/03/2018   | Paprec Holding SA             | PAPREC | 4             | 31/03/2025       | EUR      | 575                    |                   | Utilities          |        |        |       |     |     | Y           |                      |       |           |                         |                         |                             |
| XS1792571652                 | 19/03/2018   | Beijing Capital Polaris       | BEICAP | 4.25          | 26/03/2021       | USD      | 500                    | 500               | Utilities          |        |        |       |     |     |             | Y                    | Y     | Y         |                         | Y                       |                             |
| XS1797138960                 | 19/03/2018   | Iberdrola International BV    | IBESM  | 2.625         | Perp             | EUR      | 700                    | 863               | Utilities          |        |        |       |     |     | Y           |                      |       |           |                         |                         |                             |
| XS1799545329                 | 12/04/2018   | ACS Servicios                 | ACSSCE | 1.875         | 20/04/2026       | EUR      | 750                    | 925               | Utilities          |        |        |       |     |     |             | Y                    | Y     | Y         |                         |                         |                             |
| US85511XAC48                 | 18/04/2018   | Star Energy                   | STAREN | 6.75          | 24/04/2033       | USD      | 570                    | 570               | Industrials        |        |        |       | Y   |     |             |                      |       |           |                         |                         |                             |
| ES0200002030                 | 23/04/2018   | Adif Alta Velocidad           | ADIFAL | 1.25          | 04/05/2026       | EUR      | 600                    | 733               | Energy             |        |        |       |     |     |             | Y                    |       |           |                         | Y                       |                             |
| US23338VAH96                 | 30/04/2018   | DTE Electric Co               | DTE    | 4.05          | 15/05/2048       | USD      | 525                    | 525               | Industrials        | Y      | Y      |       |     |     |             | Y                    |       |           |                         |                         |                             |
| XS1828037587                 | 22/05/2018   | TenneT Holding BV             | TENN   | 1.375         | 05/06/2028       | EUR      | 500                    |                   | Utilities          | Y      |        |       |     |     |             |                      |       |           |                         |                         |                             |
| XS1828037827                 | 22/05/2018   | TenneT Holding BV             | TENN   | 2             | 05/06/2034       | EUR      | 750                    | 883               | Utilities          | Y      |        |       |     |     |             |                      |       |           |                         |                         |                             |
| XS1847692636                 | 21/06/2018   | Iberdrola Finanzas SAU        | IBESM  | 1.25          | 28/10/2026       | EUR      | 750                    | 870               | Utilities          | Y      |        |       |     |     |             |                      |       |           |                         |                         |                             |
| XS1858912915                 | 16/07/2018   | TERNA                         | TRNIM  | 1             | 23/07/2023       | EUR      | 750                    | 878               | Utilities          | Y      | Y      | Y     | Y   | Y   |             | Y                    |       |           |                         |                         |                             |
| US50064YAN31                 | 19/07/2018   | Korea Hydro & Nuclear         | KOHNPW | 3.75          | 25/07/2023       | USD      | 600                    | 600               | Utilities          | Y      | Y      | Y     |     |     |             | Y                    |       |           |                         | Y                       |                             |
| XS1867412006                 | 04/09/2018   | CGNPC International Ltd       | CHGDNU | 2             | 11/09/2025       | EUR      | 500                    | 579               | Utilities          | Y      | Y      |       |     |     |             |                      |       |           |                         |                         |                             |
| XS1875284702                 | 28/08/2018   | SSE plc                       | SSELN  | 1.375         | 04/09/2027       | EUR      | 650                    | 760               | Utilities          | Y      |        |       |     |     |             |                      |       |           |                         |                         |                             |
| XS1881533563                 | 12/09/2018   | IREN SpA                      | IREIM  | 1.95          | 19/09/2025       | EUR      | 500                    | 581               | Utilities          |        | Y      | Y     |     |     |             | Y                    |       | Y         |                         |                         |                             |
| FR0013372299                 | 10/10/2018   | Societe du Grand Paris        | SOGRPR | 1.125         | 22/10/2028       | EUR      | 1,750                  | 2,016             | Utilities          |        |        |       |     |     |             |                      |       | Y         |                         | Y                       |                             |
| US461070AP91                 | 19/09/2018   | Interstate Power & Light Co   |        | 4.1           | 26/09/2028       | USD      | 500                    | 500               | Utilities          | Y      | Y      |       |     |     |             |                      |       | •         |                         |                         |                             |
| XS1886399093                 | 26/09/2018   | Getlink SE                    | GETFP  |               | 01/10/2023       | EUR      | 550                    | 646               | Utilities          |        |        |       |     |     |             | Y                    |       | Y         |                         | Y                       |                             |
| XS1893621026                 | 09/10/2018   | EDP Finance BV                | EDPPL  | 1.875         | 13/10/2025       | EUR      | 600                    | 689               | Industrials        | Y      | Y      |       |     |     |             |                      |       |           |                         |                         |                             |
| XS1900101046                 | 22/10/2018   | Schiphol Group                | LUCSHI | 1.5           | 05/11/2030       | EUR      | 500                    | 573               | Utilities          |        |        |       |     |     |             | Y                    |       |           | V                       | Y                       |                             |
| XS1900101040<br>XS1901055472 | 24/10/2018   | EnBW                          | ENBW   | 1.875         | 31/10/2033       | EUR      | 500                    | 575               | Industrials        | Y      | Y      |       |     |     |             | 1                    |       |           | Y                       | Y                       |                             |
| US26442CAX20                 | 05/11/2018   | Duke Energy Carolinas LLC     |        | 3.95          | 15/11/2028       | USD      | 650                    | 650               | Utilities          | 1      | Y      |       |     |     |             | Y                    |       |           | 1                       |                         |                             |
| US20442CAA2U                 | 03/11/2010   | Dure Liferyy Carolinas LLC    | DOK    | 5.55          | 13/11/2020       | 030      | 050                    | 000               | Oundes             |        | 1      |       |     |     |             |                      |       |           |                         |                         |                             |

Source: Dealogic, Bloomberg, HSBC





# **Disclosure appendix**

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**Overweight:** For corporate credit, the issuer's fundamental credit profile is expected to improve over the next six months. For covered bonds, the bonds issued in this country are expected to outperform those of the other countries in our coverage over the next six months.

**Neutral:** For corporate credit, the issuer's fundamental credit profile is expected to remain stable over the next six months. For covered bonds, the bonds issued in this country are expected to perform in line with those of the other countries in our coverage over the next six months.

**Underweight:** For corporate credit, the issuer's fundamental credit profile is expected to deteriorate over the next six months. For covered bonds, the bonds issued in this country are expected to underperform those of other countries in our coverage over the next six months.



### Prior to this date, fundamental recommendations for corporate credit were applied on the following basis:

Overweight: The credits of the issuer were expected to outperform those of other issuers in the sector over the next six months.

**Neutral:** The credits of the issuer were expected to perform in line with those of other issuers in the sector over the next six months.

**Underweight:** The credits of the issuer were expected to underperform those of other issuers in the sector over the next six months.

### Distribution of fundamental credit and covered bond recommendations

As of 07 January 2019, the distribution of all independent fundamental credit recommendations published by HSBC is as follows:

|              | Д     | II Covered issuers | Issuers to whom HSBC has provided Investment Banking in | the past 12 months |
|--------------|-------|--------------------|---|--------------------|
|              | Count | Percentage         | Count   | Percentage         |
| Overweight   | 88    | 22                 | 46  | 52                 |
| Neutral      | 231   | 57                 | 109   | 47                 |
| Underweight  | 89    | 21                 | 19  | 21                 |
| Source: HSBC |       |                    |   |                    |

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| Company                     | Ticker  | Recent price | Price date  | Disclosure       |
|-----------------------------|---------|--------------|-------------|------------------|
| GETLINK GROUP               | GETP.PA | 11.70        | 07 Jan 2019 | 7                |
| IBERDROLA                   | IBE.MC  | 7.12         | 07 Jan 2019 | 1, 2, 4, 5, 6, 7 |
| KFW BANKENGRUPPE            | -       | -            | -           | 2, 6             |
| NEDERLANDSE WATERSCHAPSBANK | -       | -            | -           | 1, 5, 6, 7       |
| TORONTO DOMINION BANK       | TD.TO   | 67.69        | 07 Jan 2019 | 1, 4, 5, 6, 7    |

Source: HSBC

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