

# India

#### Who will bear the burden of oil?

# Free to View Economics - India

## If oil averages cUSD100/b for a prolonged period, the drag on GDP growth could be up to 0.9ppt, inflation could rise by around 1ppt, and the current account deficit could widen by 1.2ppt

- Half of the growth drag is already at play; the other half will likely show up clearly when domestic pump prices are raised later in March
- By cutting excise duties, the public sector has borne the majority of the growth drag; if further duty cuts do not materialise, the private sector will have to pick up the incremental cost

#### What if oil stays at USD100/b?

What happens if oil remains in the ballpark of USD100/b? This is the number one question we are getting these days. Based on our previous research, we present our thoughts in this report.

Global oil prices averaged cUSD70/b in 2021 and have soared since, recently surging well above USD100/b. If prices were to average, say, USD100/b in the coming months, this would constitute a USD30/b oil price shock.

We divide this shock into two parts. The first part is the rise in oil prices from USD70/b to USD85/b, i.e. a USD15/b increase in prices. Following soon after an excise tax cut by the government on November 3, India's domestic oil pump prices were frozen. The global oil price prevailing then was cUSD85/b (see chart 1). So in some sense much of the macroeconomic impact of that increase in oil prices is already at play.

The second part is the move from USD85/b to USD100/b, again a USD15/b increase. We expect domestic pump prices to be revised up in March, and the overall impact of the recent escalation in global prices will begin to show up more clearly in subsequent months.

How are these big increases in oil prices likely to impact the various economic agents (the government, corporates and consumers) and macro variables (GDP growth, savings, inflation and the current account)? What impact has already been felt and what remains? And does it have implications for financial conditions? We explore all of these questions using our bottom-up model.

While quantifying the impact, we assume a scenario of oil prices staying around USD100/b for several months.

This is an abridged version of a report by the same title published on 4-Mar-22. Please contact your HSBC representative or email <u>AskResearch@hsbc.com</u> for more information.

#### **Disclosures & Disclaimer**

This report must be read with the disclosures and the analyst certifications in the Disclosure appendix, and with the Disclaimer, which forms part of it.

Praniul Bhandari

Chief Economist, India

HSBC Securities and Capital Markets (India) Private Limited

Aayushi Chaudhary

**Economist** 

HSBC Securities and Capital Markets (India) Private Limited

**Issuer of report:** HSBC Securities and Capital Markets (India) Private Limited

View HSBC Global Research at: https://www.research.hsbc.com



## The full cost of higher oil (incurred + remaining)

Our sensitivities suggest that the USD30/b rise in oil prices, **from USD70/b to USD 100/b**, could impact all the key macro variables significantly –

- Lower GDP growth by 0.9ppt
- Raise the current account deficit by 1.2% of GDP
- Raise CPI inflation rate by 1.05ppt

#### Various economic agents are likely to feel the pinch -

**Central government cut taxes, lost revenue.** In the wake of rising oil prices in 2021, the central government had cut the oil excise duty on November 3 (by INR5/ltr for petrol and INR10/ltr for diesel), and taken a hit on its tax revenues. We estimate that this cost the central government **0.4% of GDP** in tax revenues. We assume no further cuts for now (more on this later).

**State governments stand to benefit**. About a fourth of India's states lowered VAT rates in 2021, but still benefitted from rising oil prices in aggregate (since they levy an ad-valorem tax on oil, tax revenues increase when oil prices rise). Overall they are likely to **gain 0.1% of GDP** in tax revenues.

Combining the centre's pain and the states' gain implies a loss of 0.3% of GDP in tax revenues.

Corporates suffer some, pass on more. We estimate that a 10% rise in domestic oil price will shave 0.25ppt from the profit-to-GDP ratio. In the past we have calculated that for every 1ppt rise in input costs, profits tend to fall by 0.4ppt, and the remaining 0.6ppt tends to be passed on to consumers as higher prices. Using these sensitivities, we estimate that corporate profits could fall by 0.3% of GDP. The corresponding pass-through of higher prices to consumers would then be 0.45% of GDP.

Consumers face a double sting. Not only do they have to grapple with higher pump price of petrol and diesel, but they also face higher price for non-oil products which corporates pass on to them. Petrol and diesel make up 2.3% of the consumption basket. An 11% rise in domestic pump prices<sup>1</sup> will lead to a 0.25ppt fall in purchasing power. Scaling this with GDP (note that consumption makes up 60% of GDP) implies a 0.15% of GDP cost to consumers.

Add to this the higher price on goods and services that corporates pass onto to consumers (i.e. 0.45% of GDP), and the total cost to consumers adds up to 0.6% of GDP. This cost could then be divided between a cut in consumption and a cut in household savings. Assuming a 70:30 ratio, the fall in consumption would be around **0.4% of GDP**, while the fall in savings would be **0.2% of GDP**.

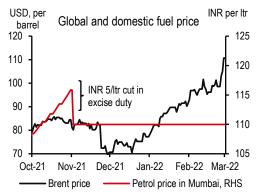
Adding it all up implies a **0.9ppt fall in GDP growth** and a 0.2% of GDP fall in savings, if oil stays at USD100/b for a prolonged period (see chart 2).

2

<sup>&</sup>lt;sup>1</sup> It is worth noting that a 43% rise in global oil prices (from USD70/b to USD100/b) will likely culminate in an 11% rise in domestic oil prices. The reason is that there are many levies and taxes added to the port price of oil before arriving at the pump price (e.g. transportation cost, commission, excise duty). Most of these add-ons (barring the state VAT) are fixed costs (per litre of oil), and as such don't undergo any automatic increase as global oil prices rise, resulting in the percentage rise in pump prices being lower than the rise in port prices.

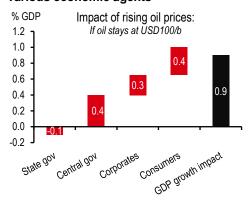


Chart 1: India's domestic oil pump prices were frozen in November when global oil prices were at USD85/b



Source: CEIC, Bloomberg, HSBC

Chart 2: The growth cost of oil prices rising by USD30/b will be shared by various economic agents



Source: HSBC estimates. Note: Negative reading indicates a gain.

Table 1: Half the growth cost of higher oil prices is in the system, another half is yet to be incurred

Period 1	Period 2	Total
USD70-85/b	USD85-100/b	USD70-100/b
0.45	0.45	0.90
0.4	0.0	0.4
0.02	-0.1	-0.1
0.03	0.2	0.3
0.04	0.3	0.4
	USD70-85/b  0.45  0.02  0.03	USD70-85/b         USD85-100/b           0.45         0.45           0.4         0.0           0.02         -0.1           0.03         0.2

Source: HSBC estimates

Note: Period 1 is the timeframe over which domestic oil prices were increased in line with global oil prices rising from USD70-85/b (mid 2021 – Feb 2022). Period 2 will begin when domestic prices are allowed to capture the rise of global oil prices rising above USD85/b (Mar 2022 onwards).

## **Burden sharing ratios**

This scenario also shows that the burden sharing ratio of the growth drag between the private and public sector is 70:30<sup>2</sup>.

**In an alternative scenario**, if the central government cuts excise duties again, and by a similar quantum as the cut on November 3, the burden sharing ratio could flip, with the public sector picking up 70% of the burden and the private sector picking up the remaining part.

Having outlined the cost that high oil prices could inflict, it is important to distinguish between what's already been incurred, and what remains.

<sup>&</sup>lt;sup>2</sup> We assume here that the government and the corporates cut current spending on the back of the oil price shock while consumers spread it out between lower consumption and dissaving.



## The remaining cost of higher oil

As explained earlier, domestic pump prices are expected to be raised in March after being frozen since November when global oil was at USD85/b. In short the macroeconomic pain of oil rising from USD70/b to USD85/b is already in the system and the incremental impact of oil going from USD85/b to USD100/b remains to be felt (see table 1).

How much pain will this second round cause?

**Incremental growth drag.** Of the 0.9ppt overall growth drag, about half remains to be felt over the next few months. If the government does not cut excise duties further, it should not face any meaningful additional cost. And in fact state governments will earn higher VAT revenues, making the public sector a net beneficiary (gaining 0.1ppt higher revenues). **This means that the private sector may have to take a growth hit of about 0.5ppt.** Based on what has happened in the past, we assume the corporates and consumers will split this in a 40:60 ratio.

**Incremental inflation hit.** If pump prices are now adjusted to a global oil price of USD100/b, the *direct* addition to inflation would be about 0.2ppt (this is calculated as a product of the rise in domestic pump prices and the share of petrol and diesel in the CPI basket). The indirect impact could be even more meaningful as higher input costs feed into food and core inflation over time. Adding across the direct and indirect channels suggest that **inflation could rise by 0.6ppt over time** if oil remains at USD100/b.

A wider current account and BoP deficit. The current account has been widening and is likely to widen further, with or without further excise duty cuts (in line with our sensitivity that for every USD10/b higher oil prices, the current account deficit widens by 0.4% of GDP).

The only silver lining here is that the balance-of-payments (BoP) is likely to go into deficit after three years of hefty surplus. This means that the RBI would not be forced to buy a large quantum of dollars. Instead, it may have to sell dollars in order to lower the volatility in the rupee. And that would likely open up space for the RBI to buy government bonds without adding to system-wide liquidity, and help ease some of the pressures in the bond market.



## **Disclaimer**

The following analyst(s), who is(are) primarily responsible for this document, certifies(y) that the opinion(s), views or forecasts expressed herein accurately reflect their personal view(s) and that no part of their compensation was, is or will be directly or indirectly related to the specific recommendation(s) or views contained in this research report: Pranjul Bhandari and Aayushi Chaudhary

This document has been issued by HSBC Securities and Capital Markets (India) Private Limited, which has based this document on information obtained from sources it believes to be reliable but which it has not independently verified. Neither HSBC Securities and Capital Markets (India) Private Limited nor any member of its group companies ("HSBC") make any guarantee, representation or warranty nor accept any responsibility or liability as to the accuracy or completeness of this document and is not responsible for errors of transmision of factual or analytical data, nor is HSBC liable for damages arising out of any person's reliance on this information. The information and opinions contained within the report are based upon publicly available information at the time of publication, represent the present judgment of HSBC and are subject to change without notice.

This document is not and should not be construed as an offer to sell or solicitation of an offer to purchase or subscribe for any investment or other investment products mentioned in it and/or to participate in any trading strategy. It does not constitute a prospectus or other offering document. Information in this document is general and should not be construed as personal advice, given it has been prepared without taking account of the objectives, financial situation or needs of any particular investor. Accordingly, investors should, before acting on it, consider the appropriateness of the information, having regard to their objectives, financial situation and needs. If necessary, seek professional investment and tax advice.

The decision and responsibility on whether or not to purchase, subscribe or sell (as applicable) must be taken by the investor. In no event will any member of the HSBC group be liable to the recipient for any direct or indirect or any other damages of any kind arising from or in connection with reliance on any information and materials herein.

Past performance is not necessarily a guide to future performance. The value of any investment or income may go down as well as up and you may not get back the full amount invested. Where an investment is denominated in a currency other than the local currency of the recipient of the research report, changes in the exchange rates may have an adverse effect on the value, price or income of that investment. In case of investments for which there is no recognised market it may be difficult for investors to sell their investments or to obtain reliable information about its value or the extent of the risk to which it is exposed. Some of the statements contained in this document may be considered forward looking statements which provide current expectations or forecasts of future events. Such forward looking statements are not guarantees of future performance or events and involve risks and uncertainties. Actual results may differ materially from those described in such forward-looking statements as a result of various factors.

This document is for information purposes only and may not be redistributed or passed on, directly or indirectly, to any other person, in whole or in part, for any purpose. The distribution of this document in other jurisdictions may be restricted by law, and persons into whose possession this document comes should inform themselves about, and observe, any such restrictions. By accepting this report, you agree to be bound by the foregoing instructions. If this report is received by a customer of an affiliate of HSBC, its provision to the recipient is subject to the terms of business in place between the recipient and such affiliate. The document is intended to be distributed in its entirety. Unless governing law permits otherwise, you must contact a HSBC Group member in your home jurisdiction if you wish to use HSBC Group services in effecting a transaction in any investment mentioned in this document.

Certain investment products mentioned in this document may not be eligible for sale in some states or countries, and they may not be suitable for all types of investors. Investors should consult with their HSBC representative regarding the suitability of the investment products mentioned in this document.

HSBC and/or its officers, directors and employees may have positions in any securities in companies mentioned in this document. HSBC may act as market maker or may have assumed an underwriting commitment in the securities of companies discussed in this document (or in related investments), may sell or buy securities and may also perform or seek to perform investment banking



or underwriting services for or relating to those companies and may also be represented on the supervisory board or any other committee of those companies.

HSBC will from time to time sell to and buy from customers the securities/instruments (including derivatives) of companies covered in HSBC Research on a principal or agency basis.

From time to time research analysts conduct site visits of covered issuers. HSBC policies prohibit research analysts from accepting payment or reimbursement for travel expenses from the issuer for such visits.

Analysts, economists, and strategists are paid in part by reference to the profitability of HSBC which includes investment banking, sales & trading, and principal trading revenues.

Whether, or in what time frame, an update of this analysis will be published is not determined in advance.

For disclosures in respect of any company mentioned in this report, please see the most recently published report on that company available at www.hsbcnet.com/research.

HSBC Securities and Capital Markets (India) Private Limited is registered as "Research Analyst" (Reg No. INH000001287), Merchant Banker (Reg No. INM000010353) and Stock Broker (Uniform Reg. No. INZ000234533) and regulated by the Securities and Exchange Board of India.

#### **Additional disclosures**

- 1 This report is dated as at 04 March 2022.
- 2 All market data included in this report are dated as at close 03 March 2022, unless a different date and/or a specific time of day is indicated in the report.
- 3 HSBC has procedures in place to identify and manage any potential conflicts of interest that arise in connection with its Research business. HSBC's analysts and its other staff who are involved in the preparation and dissemination of Research operate and have a management reporting line independent of HSBC's Investment Banking business. Information Barrier procedures are in place between the Investment Banking, Principal Trading, and Research businesses to ensure that any confidential and/or price sensitive information is handled in an appropriate manner.
- 4 You are not permitted to use, for reference, any data in this document for the purpose of (i) determining the interest payable, or other sums due, under loan agreements or under other financial contracts or instruments, (ii) determining the price at which a financial instrument may be bought or sold or traded or redeemed, or the value of a financial instrument, and/or (iii) measuring the performance of a financial instrument or of an investment fund.

© Copyright 2022, HSBC Securities and Capital Markets (India) Private Limited, ALL RIGHTS RESERVED. No part of this publication may be reproduced, stored in a retrieval system, or transmitted, on any form or by any means, electronic, mechanical, photocopying, recording, or otherwise, without the prior written permission of insert issuing entity name. MCI (P) 037/01/2022, MCI (P) 017/10/2021

[1188340]